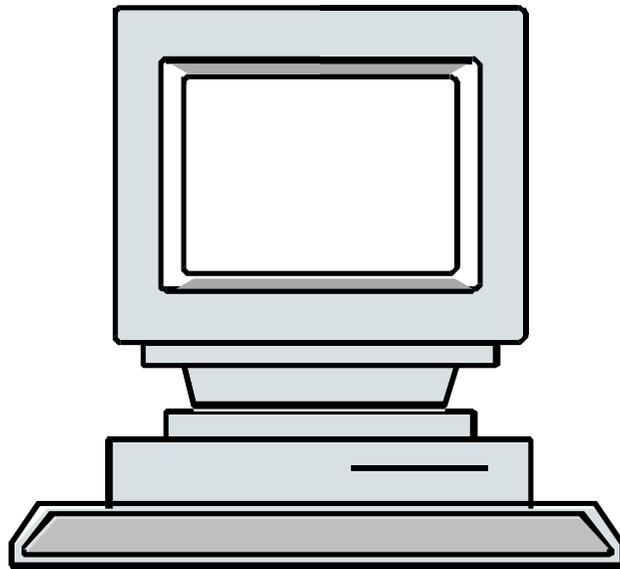


**THE
AHSOMME[©]**



Business System

**25th Anniversary
Ahsomme User Guidebook**



Since 1988

AHSOMME

Pronounced “Awesome”.

THE AHSOMME[©] Business System

**25th Anniversary User Guidebook,
Operating & Training Manual**

Covering Version 18

Published 12/12/12.

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Getting Acquainted

In this section we will make introductions.

Meet the people who have contributed the most to this system.

Be officially welcomed.

First, meet Hans and Otto...

Hans & Otto

A Short Story for Very Busy People

Hans and Otto lived in a small village in the Black Forest. Every working day they cut trees from sunup until sundown. Every day Otto cut more trees than Hans.

This bothered Hans greatly because he was younger, stronger and (he was quite certain) much smarter than Otto.

So Hans started earlier in the morning, worked later in the evening, skipped church holidays, legal holidays, birthdays, anniversaries (including his own) – yet Otto cut more trees.

Hans stopped eating breakfast, hurried through lunch, and was far too tired for dinner. But, even on Hans' best days, Otto cut more trees. What really aggravated Hans was the many times he would look across to Otto's side of the valley and see him sitting leisurely on a fresh-cut tree stump, just resting his axe in his lap.

This continued for many years because Hans was both too proud to be beaten and too proud to ask for help - or take advice. It continued until the day Hans felt a pain in his chest - one that signaled the end of his wood cutting days.

When Otto visited him in the hospital Hans finally asked how he had cut so many more trees for so many years.

Otto laughed. "You could have watched me."

"I did! We cut trees the same way; the same swing of the axe, the same back-cut. The only difference is that you rest on the stump after you cut each tree. I assumed you were just old and tired."

"The answer was in front of you all along. Yes, I tire more easily than I did at your age, but I use my time more wisely now. Before I start each new tree, I sit on the stump of the last one ... and sharpen my axe."

Otto continued cutting trees for many years.

He retired wealthy, happy, and well respected.

Hans spent the rest of his years carving clocks - neither wealthy nor happy.

You are busy now. You rarely read operating manuals. We understand. But please read on; invest a little time, let us help you sharpen your axe.

Welcome

This Guidebook contains instructions, tips, insights, shortcuts, a little humor, lots of pictures; plus the experience of the author, the programmers, and hundreds of users worldwide.

If you are not familiar with your computer, please review the information provided by the manufacturer - it covers operations like using the mouse, selecting menus, moving, printing, etc. You must know how to perform basic operations on your computer. If you have browsed the Web, or checked your eMail, you are ready for Ahsomme.

It is not necessary to read this entire Guidebook to begin.

You can review this manual in any order but it is best to browse all of it quickly and then begin at the beginning. In each chapter we introduce some new information and build on information introduced in the preceding chapters.

The Table of Contents will help you find general topics.

Because we are always upgrading our programs, the software you are using may be a little more current than this Guidebook and some of your computer screens may be newer and look slightly different than pictures in the manual - but basic functions and techniques will be the same.

The best learning is doing! Use your Ahsomme system as you browse this Guidebook - and don't be afraid to experiment.

We suggest that, when you are finished with your first reading of this Guidebook, you set it aside, use the programs, and then browse the Guidebook again a couple months later. Some of the items that did not interest you at the beginning will be more important to you as you become more experienced.

Welcome aboard!

Thank You

Past and present owners and users, your support and suggestions over the years have improved this program far beyond the vision of its creator. We want to especially and particularly thank those veteran users who have been with us over two decades - and those who helped test this Version 18.

A-Rental Connection, Canoga Park, California started work on the party rental parts of Version 18 in early 2006. Their assistance will be especially noted in many of the reports created for party rental. Thank you Les, Bob, Bertha, Alex, Lynn, Julie, Juan Carlos, & Kristi.

Baytex Mfg., Mt. Maunganui, New Zealand - half a world away and always at least a day ahead of us. Spencer, Trevor, Grant, and staff have devoted countless hours to refining, testing and improving this system. For over a decade they were the lead testers for the manufacturing and purchasing elements of the system. We owe them a world of thanks.

Tom and John at **Western Welding** and **Giffin Rentals** in Goleta, California contributed to many aspects of this system – especially the early development.

So much of the good programming in this business system is the work of **Phil Davis** of Davismark in West Linn, Oregon, that it is impossible to imagine it without his contribution. We are grateful that he could find time in his very busy schedule to provide all the help he did! We would recommend his work (and his good company) to anyone.

Dedicated to Raquel

For

understanding, support, advice, patience, and humor through

all

the many hours,

days and nights,

weeks and weekends,

months and years and years

and years and years and years

and years and years and years and years

and years and years and years and years and years

and years and years and years and years and years and years

and years and years and years and years and years and years and years

of

planning, designing, constructing, programming, writing,

testing, correcting, debugging, rewriting,

enhancing, improving, rewriting,

upgrading, refining, rewriting,

proofing, editing, rewriting,

tweaking, rewriting

and rewriting;

your

contribution is priceless

these programs would not exist today without your

help.

Thanks.

PEL

Quick Start

This section begins with writing an order.

It will introduce the Navigator – the main tool for finding information in the Ahsomme Business System.

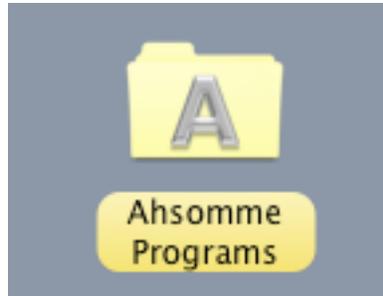
It will explain how Editors work.

It will introduce notes (both manual and automatic) to speed your work.
It will demonstrate how to find and apply dates quickly.
Finally, it will show how to access the help systems.

Create a New Order

A program called “The Navigator” is the control center for the Ahsomme Business System - when in doubt; go to the Navigator.

You will find it in the Ahsomme Programs folder on the desktop:



As you open the folder you will see many things in addition to the Navigator. Ignore them for now, we will revisit them later.

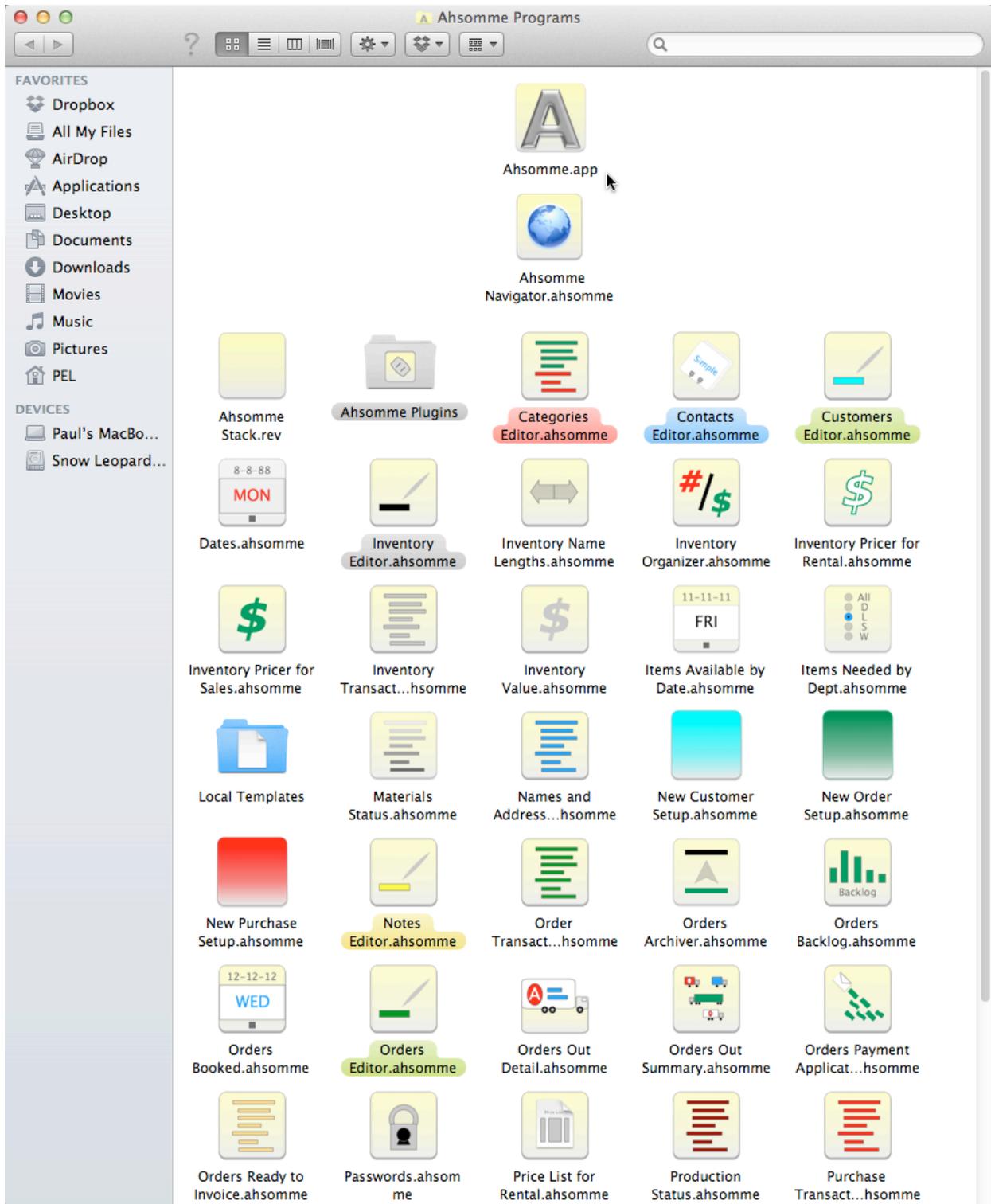
There are many different ways that files in a folder are displayed. On the next two pages we show some samples. The different views are controlled by the computer’s operating system - not Ahsomme. There is usually some way to control the views from the screen, this is one example:



Note that the arrow is pointing to the list view. To the left of it is the icon for icon view. To the right of it is the icon for column view.

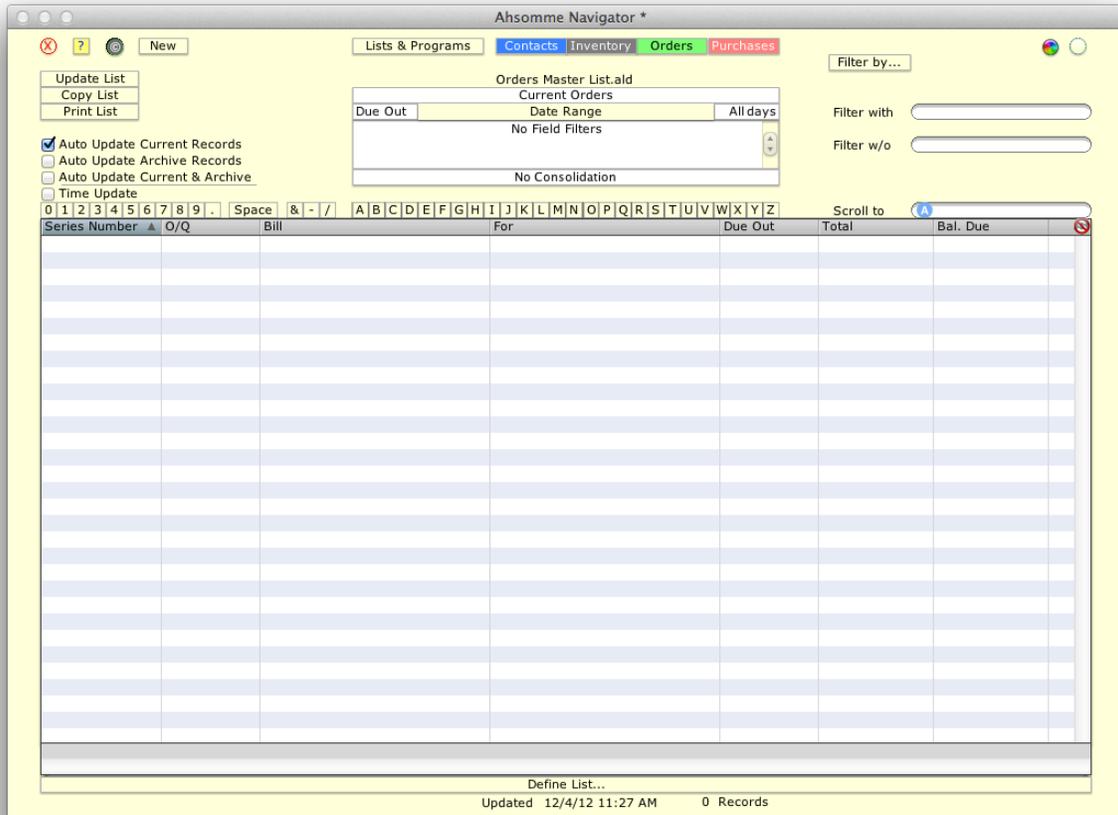
From whatever view you have, select Ahsomme - the icon on top of the list on the next page or fourth line down in the list on the following page.

Double click to open it.

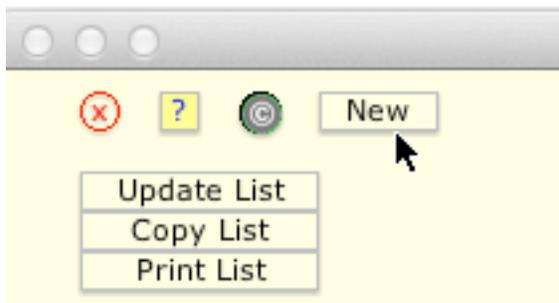


Ahsomme Programs				
Name	Date Modified	Size	Kind	
Ahsomme Navigator.ahsomme	Today 2:56 PM	1.2 MB	Ahsomme Files	
Ahsomme Plugins	Aug 24, 2012 7:35 PM	--	Folder	
Ahsomme Stack.rev	Jul 13, 2012 2:07 PM	287 KB	LiveCode Stack	
Ahsomme.app	Jul 13, 2012 2:08 PM	6.9 MB	Application	
Categories Editor.ahsomme	Mar 18, 2012 11:27 AM	251 KB	Ahsomme Files	
Contacts Editor.ahsomme	Aug 13, 2012 5:56 PM	393 KB	Ahsomme Files	
Customers Editor.ahsomme	Aug 11, 2012 10:33 PM	423 KB	Ahsomme Files	
Dates.ahsomme	Yesterday 3:04 PM	243 KB	Ahsomme Files	
Inventory Editor.ahsomme	Aug 16, 2012 1:43 PM	511 KB	Ahsomme Files	
Inventory Name Lengths.ahsomme	May 21, 2012 11:40 AM	231 KB	Ahsomme Files	
Inventory Organizer.ahsomme	Yesterday 2:26 PM	339 KB	Ahsomme Files	
Inventory Pricer for Rental.ahsomme	Jul 17, 2012 8:16 AM	364 KB	Ahsomme Files	
Inventory Pricer for Sales.ahsomme	Jul 17, 2012 8:28 AM	378 KB	Ahsomme Files	
Inventory Transactions.ahsomme	Yesterday 2:27 PM	3.4 MB	Ahsomme Files	
Inventory Value.ahsomme	Yesterday 2:27 PM	250 KB	Ahsomme Files	
Items Available by Date.ahsomme	Yesterday 2:27 PM	272 KB	Ahsomme Files	
Items Needed by Dept.ahsomme	Aug 24, 2012 4:13 PM	301 KB	Ahsomme Files	
Local Templates	Aug 15, 2012 8:42 AM	--	Folder	
Materials Status.ahsomme	Yesterday 2:33 PM	469 KB	Ahsomme Files	
Names and Addresses.ahsomme	Yesterday 2:33 PM	211 KB	Ahsomme Files	
New Customer Setup.ahsomme	Jul 17, 2012 8:50 AM	230 KB	Ahsomme Files	
New Order Setup.ahsomme	Today 10:17 AM	330 KB	Ahsomme Files	
New Purchase Setup.ahsomme	Jun 2, 2012 8:55 AM	295 KB	Ahsomme Files	
Notes Editor.ahsomme	Jul 17, 2012 10:10 AM	265 KB	Ahsomme Files	
Order Transactions.ahsomme	Yesterday 2:34 PM	429 KB	Ahsomme Files	
Orders Archiver.ahsomme	Jul 17, 2012 8:58 AM	284 KB	Ahsomme Files	
Orders Backlog.ahsomme	Jul 17, 2012 9:03 AM	298 KB	Ahsomme Files	
Orders Booked.ahsomme	Yesterday 2:35 PM	246 KB	Ahsomme Files	
Orders Editor.ahsomme	Today 2:55 PM	3.5 MB	Ahsomme Files	
Orders Out Detail.ahsomme	Aug 24, 2012 8:52 AM	234 KB	Ahsomme Files	
Orders Out Summary.ahsomme	Today 8:31 AM	472 KB	Ahsomme Files	
Orders Payment Applicator.ahsomme	Yesterday 2:36 PM	371 KB	Ahsomme Files	
Orders Ready to Invoice.ahsomme	Yesterday 2:37 PM	261 KB	Ahsomme Files	
Passwords.ahsomme	May 28, 2012 9:47 PM	220 KB	Ahsomme Files	
Price List for Rental.ahsomme	Jul 17, 2012 9:20 AM	564 KB	Ahsomme Files	
Production Status.ahsomme	Yesterday 2:57 PM	486 KB	Ahsomme Files	
Purchase Transactions.ahsomme	Yesterday 3:02 PM	473 KB	Ahsomme Files	
Purchases Archiver.ahsomme	Jul 17, 2012 9:29 AM	293 KB	Ahsomme Files	
Purchases Editor.ahsomme	Aug 24, 2012 9:49 AM	634 KB	Ahsomme Files	
Receipts.ahsomme	Aug 24, 2012 7:54 AM	518 KB	Ahsomme Files	
Receivables Aging 30 60 90.ahsomme	Aug 24, 2012 7:36 PM	371 KB	Ahsomme Files	
Report Maker.rev	Feb 10, 2011 10:43 AM	1 MB	LiveCode Stack	
Sites Editor.ahsomme	Jul 17, 2012 10:13 AM	274 KB	Ahsomme Files	
Statements Setup.ahsomme	Jul 23, 2012 7:31 PM	280 KB	Ahsomme Files	
Vendors Editor.ahsomme	Jul 17, 2012 10:21 AM	355 KB	Ahsomme Files	
Yield.ahsomme	Aug 24, 2012 7:59 AM	846 KB	Ahsomme Files	

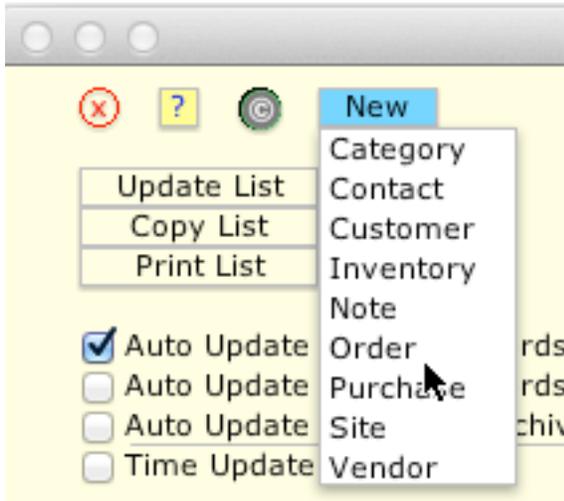
In the screen shot below you see an empty Navigator.
If your system has been used for a while there will be a list of orders, or some other records; ignore that for now. You can also ignore any other information that might be in your Navigator now.



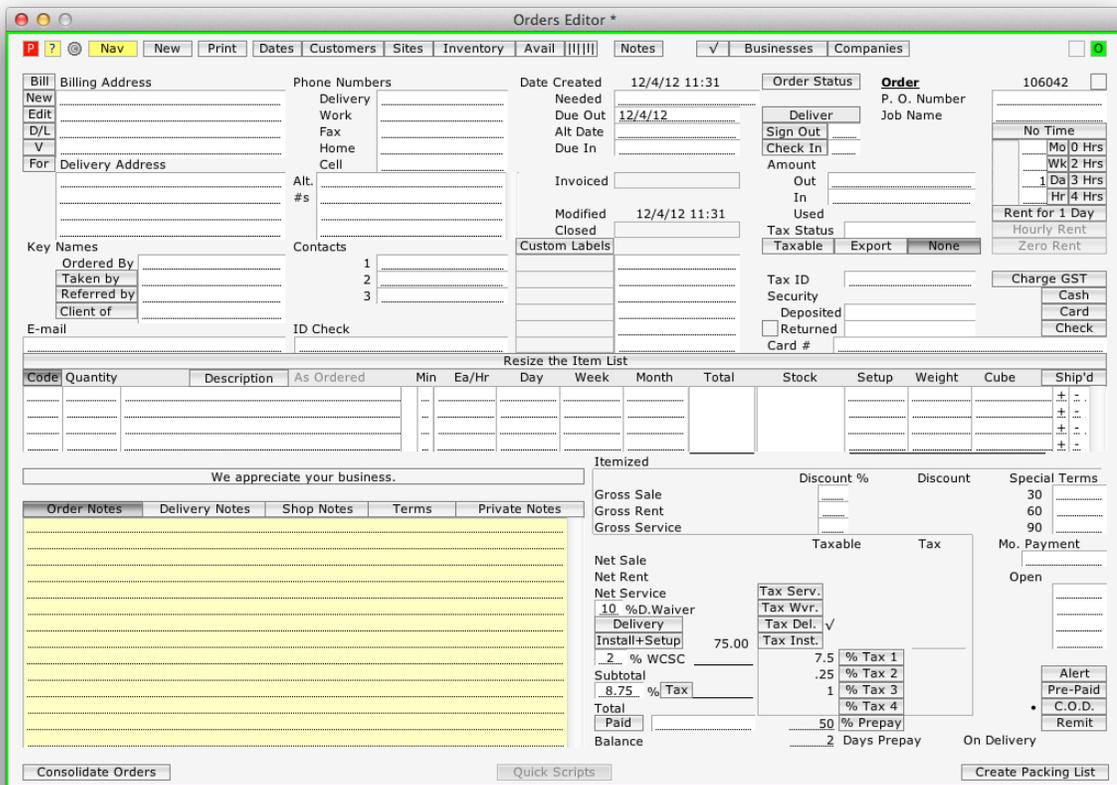
Click (once) on the “New” button at the top of the Navigator.



You should see a drop down list similar to this:



Click to select “Order”. The Orders Editor will open, ready for your first new order.



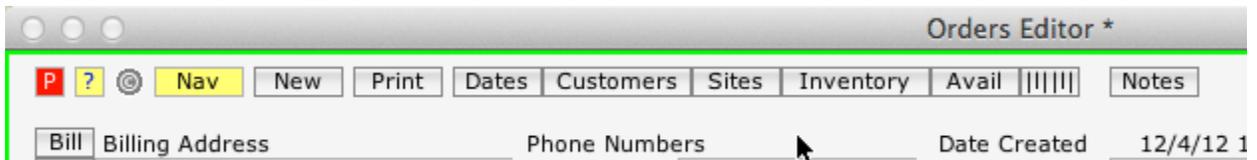
Don't worry if the picture above looks a bit different than the Orders Editor on your screen; different businesses have different Orders Editors, and Editors' appearance change over time.

Edit a New Order

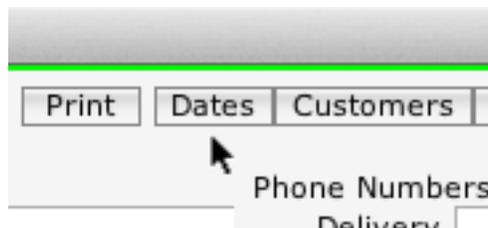
When you created the new order some of the fields were filled automatically. This will vary from business to business and company to company but there is usually a creation date for the order, a modified date, a due out date, a tax rate, and type of order (order, quote, void, etc.) All of these, except the creation date and the modified date can be changed as needed.

Additional information can be applied in any sequence. We will be adding dates, customer information, delivery/site information, inventory information and notes - but you could add things in the opposite order if you wished.

All of this information is available in lists, displayed by clicking on buttons at the top of the screen:



Click on the Dates button:



The dates listed depend on the date the order is needed, for this example we will use a needed date of 12/12/12.

Note: while “12/12/12” is written the same way in date systems used by most countries, some other dates are not; “12/7/12” may be December 7th or July 12th - all dates in the Ahsomme system are based on the format of your local date - for this Guidebook we will be using U. S. dates for convenience and consistency.

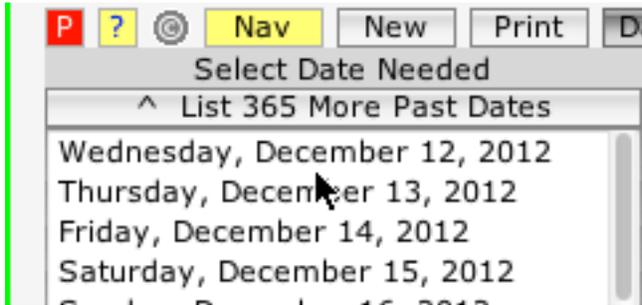
The dates list that is displayed depends on the type of business.

The first example, on the next page, is the dates list for Sales, the second example, on the facing page, is for Rental.

P	?	©	Nav	New	Print	Dates	Customers	Sites	Inventory
Select Date Needed					Select Date Due Out				
^ List 365 More Past Dates									
Wednesday, December 12, 2012					Sunday, November 11, 2012				
Thursday, December 13, 2012					Monday, November 12, 2012				
Friday, December 14, 2012					Tuesday, November 13, 2012				
Saturday, December 15, 2012					Wednesday, November 14, 2012				
Sunday, December 16, 2012					Thursday, November 15, 2012				
Monday, December 17, 2012					Friday, November 16, 2012				
Tuesday, December 18, 2012					Saturday, November 17, 2012				
Wednesday, December 19, 2012					Sunday, November 18, 2012				
Thursday, December 20, 2012					Monday, November 19, 2012				
Friday, December 21, 2012					Tuesday, November 20, 2012				
Saturday, December 22, 2012					Wednesday, November 21, 2012				
Sunday, December 23, 2012					Thursday, November 22, 2012				
Monday, December 24, 2012					Friday, November 23, 2012				
Tuesday, December 25, 2012					Saturday, November 24, 2012				
Wednesday, December 26, 2012					Sunday, November 25, 2012				
Thursday, December 27, 2012					Monday, November 26, 2012				
Friday, December 28, 2012					Tuesday, November 27, 2012				
Saturday, December 29, 2012					Wednesday, November 28, 2012				
Sunday, December 30, 2012					Thursday, November 29, 2012				
Monday, December 31, 2012					Friday, November 30, 2012				
Tuesday, January 1, 2013					Saturday, December 1, 2012				
Wednesday, January 2, 2013					Sunday, December 2, 2012				
Thursday, January 3, 2013					Monday, December 3, 2012				
Friday, January 4, 2013					Tuesday, December 4, 2012				
Saturday, January 5, 2013					Wednesday, December 5, 2012				
Sunday, January 6, 2013					Thursday, December 6, 2012				
Monday, January 7, 2013					Friday, December 7, 2012				
Tuesday, January 8, 2013					Saturday, December 8, 2012				
Wednesday, January 9, 2013					Sunday, December 9, 2012				
Thursday, January 10, 2013					Monday, December 10, 2012				
Friday, January 11, 2013					Tuesday, December 11, 2012				
Saturday, January 12, 2013					Wednesday, December 12, 2012				
Sunday, January 13, 2013									
Monday, January 14, 2013									
Tuesday, January 15, 2013									
Wednesday, January 16, 2013									
Thursday, January 17, 2013									
Friday, January 18, 2013									
Saturday, January 19, 2013									
Sunday, January 20, 2013									
v List 365 More Future Dates									
Consolidate Orders									

P	?	©	Nav	New	Print	Dates	Customers	Sites	Inventory
Select Date Needed					Select Date Due Out				
^ List 365 More Past Dates					Monday, December 3, 2012				
Wednesday, December 12, 2012					Tuesday, December 4, 2012				
Thursday, December 13, 2012					Wednesday, December 5, 2012				
Friday, December 14, 2012					Thursday, December 6, 2012				
Saturday, December 15, 2012					Friday, December 7, 2012				
Sunday, December 16, 2012					Saturday, December 8, 2012				
Monday, December 17, 2012					Sunday, December 9, 2012				
Tuesday, December 18, 2012					Monday, December 10, 2012				
Wednesday, December 19, 2012					Tuesday, December 11, 2012				
Thursday, December 20, 2012					Wednesday, December 12, 2012				
Friday, December 21, 2012					Select Alt Date				
Saturday, December 22, 2012					Wednesday, December 12, 2012				
Sunday, December 23, 2012					Thursday, December 13, 2012				
Monday, December 24, 2012					Friday, December 14, 2012				
Tuesday, December 25, 2012					Saturday, December 15, 2012				
Wednesday, December 26, 2012					Sunday, December 16, 2012				
Thursday, December 27, 2012					Monday, December 17, 2012				
Friday, December 28, 2012					Tuesday, December 18, 2012				
Saturday, December 29, 2012					Wednesday, December 19, 2012				
Sunday, December 30, 2012					Thursday, December 20, 2012				
Monday, December 31, 2012					Friday, December 21, 2012				
Tuesday, January 1, 2013					Select Date Due In				
Wednesday, January 2, 2013					Wednesday, December 12, 2012				
Thursday, January 3, 2013					Thursday, December 13, 2012				
Friday, January 4, 2013					Friday, December 14, 2012				
Saturday, January 5, 2013					Saturday, December 15, 2012				
Sunday, January 6, 2013					Sunday, December 16, 2012				
Monday, January 7, 2013					Monday, December 17, 2012				
Tuesday, January 8, 2013					Tuesday, December 18, 2012				
Wednesday, January 9, 2013					Wednesday, December 19, 2012				
Thursday, January 10, 2013					Thursday, December 20, 2012				
Friday, January 11, 2013					Friday, December 21, 2012				
Saturday, January 12, 2013					Saturday, December 22, 2012				
Sunday, January 13, 2013					Sunday, December 23, 2012				
Monday, January 14, 2013					Monday, December 24, 2012				
Tuesday, January 15, 2013					Tuesday, December 25, 2012				
Wednesday, January 16, 2013					Wednesday, December 26, 2012				
Thursday, January 17, 2013					Thursday, December 27, 2012				
Friday, January 18, 2013					Friday, December 28, 2012				
Saturday, January 19, 2013					Saturday, December 29, 2012				
Sunday, January 20, 2013					Sunday, December 30, 2012				
v List 365 More Future Dates					Monday, December 31, 2012				
Consolidate Orders									

Notice that each list started with a needed date of “12/12/12”:



If there was no needed date on the order, the list would have started from today.

There are buttons at the top and bottom of this list to extend it 365 days into the past or future:



If you select a different date from the list on the left it will rebuild the list(s) on the right automatically. For instance, the order must go out on or before the date it is needed.

Note: most Ahsomme date lists go to prior dates upward toward the top and go downward toward future dates at the bottom. Where appropriate, some lists open centered on today.

Select the date needed for your sample order, then the due out date (then the alt date, and due in date - if doing a rental). (Alt. dates are used by some companies for “rain dates” for events or alternative shipping dates.) As you select the dates, they are entered on the order:



You can enter dates directly but it is usually faster (with practice) and more accurate to enter them via the dates list.

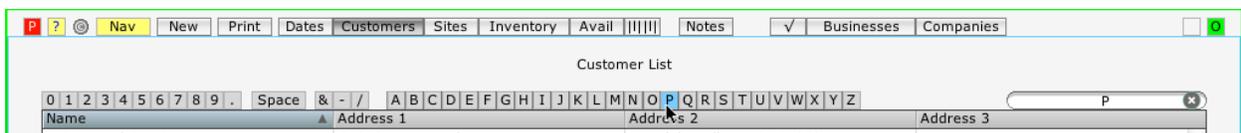
Time to add some customer information to the sample order.



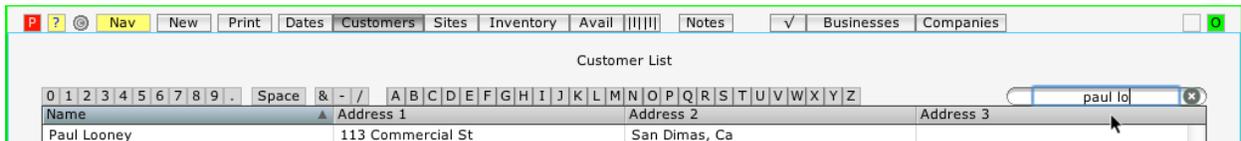
Click the next tab button to view the customers list, it is to the right of the Dates button:

The customers list shows four columns, one for each line of the customers address.

Clicking on numbers or letters in the alpha scroll bar will scroll the list to that name, here we have clicked on “P” on the alpha scroll bar and the list scrolled to the first customer name that begins with a P:



As we click more characters, the list continues to scroll, here we have enough characters to bring up my name in the list:



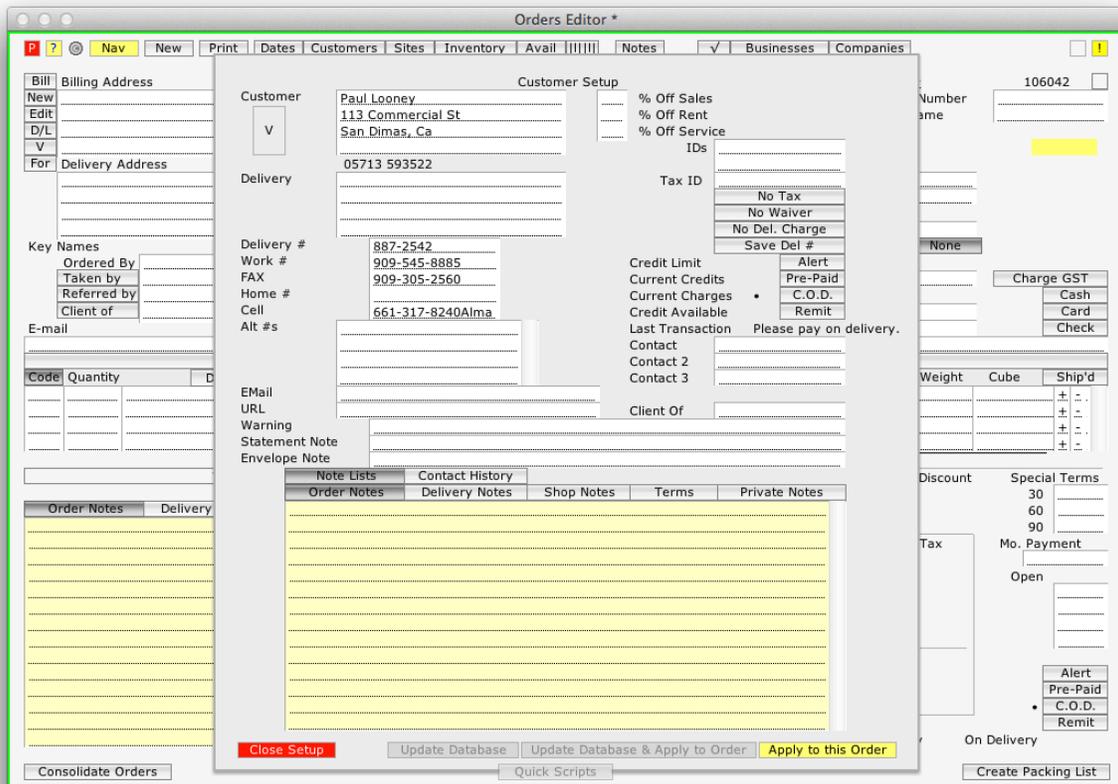
You can also type directly into the field on the right side of the alpha scroll bar. Use either capitals or lower case, it makes no difference.

You can scroll the customers list manually, by dragging the white “thumb” on the vertical scroll bar:



You can scroll with the scroll wheel on the mouse - if it has one.

Click on a name in the list to preview that customer information:

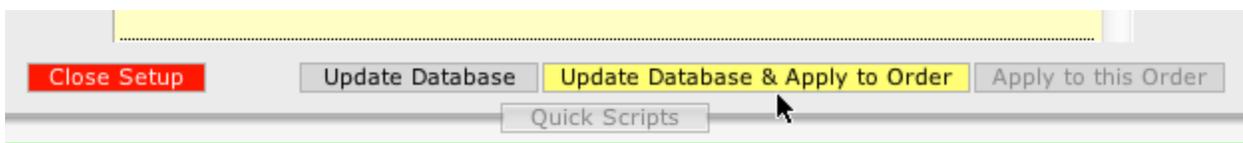


If everything is correct, you can click on the yellow Apply to this Order button at the bottom, right of the preview window, to put the customer information into the Bill field:

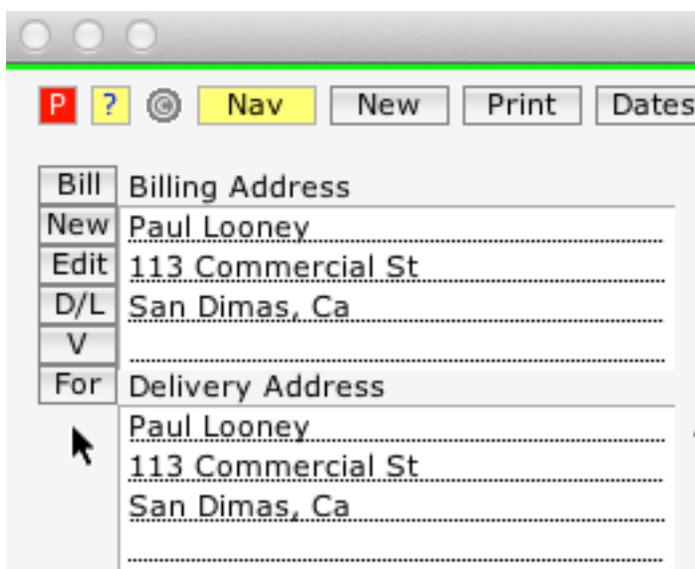
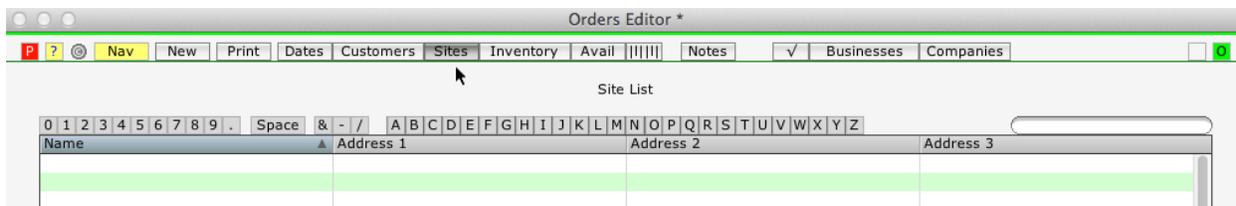


If the information was not correct (name change, address change, typo, etc.), it can be edited in the preview window.

Any changes to the information in the preview window give you the option of applying those changes to the order and updating the main customers database:



The Sites tab button works the same as Customers, but it puts the site/delivery information into the For field.

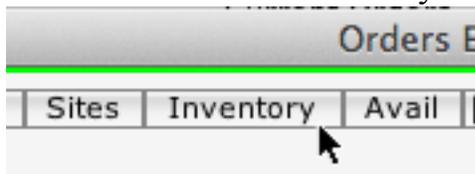


Note, if the site and the billing address are the same, just enter the billing address for the customer, as described above, then click the little “V” in this picture (it is just above the For button on the screen), that will copy the Bill information down to the For field.

We will talk about the other buttons when we come back to this order later.

We will also talk about setting up new customers and sites a little later in this Guidebook. Meanwhile, we need to put some inventory items on our sample order.

Click on the Inventory tab:



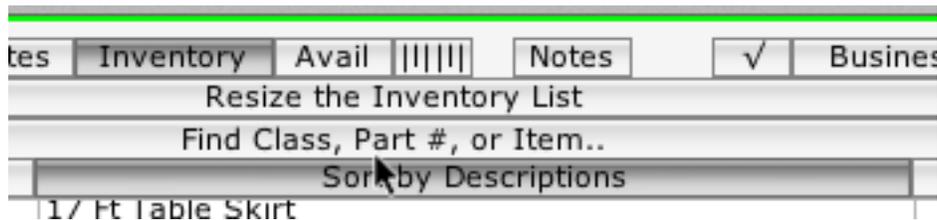
This will open the inventory list:

Scroll to Class	Sort by Classes	Sort by Descriptions	List Price	Part #s	Unsorted
10 Ft. Table Cloths	A	Table Skirting	17 Ft Table Skirt	0157 196084	
102" Rd Table Cloths	B	Table Skirting	17 Ft Table Skirt, Black	1 1267464498786 2745	
108" Rd Table Cloths	C	Table Skirting	17 Ft Table Skirt, Ivory	1 1267463649245 2744	
10x Canopies	D	Pipes	17' Jr. Pole	0157 87074	
12 Ft. Table Cloths	E	Structures	1700 Ecology Block	16 1270838268311 2829	
120" Rd Table Cloths	F	Decor	18" Oval Mirrors	03811 389328	
12x Canopies	G	Pipes	18" Rope Tent Top Leg Extensions	0157 87386	
130" Rd Table Cloths	H	Dishroom	18" Silver Cake Stand	1 1242158599 2203	
132" Rd Table Cloths	I	Lounges	18" Square Ottoman Cube-Black	16 1288373393216 2964	
154" Rd Table Cloths	J	Lounges	18" Square Ottoman Cube-White	16 1284564148289 2940	
15x Canopies	K	Pipes	18' Jr. Pole	0157 86982	
20x Canopies	L	Drape Frame & Drape	18x18 Drape Base-35 lbs.	1 1201366256 2015	
30x canopies	M	Drape Frame & Drape	18x18 Drape Bases-17.5 lbs	04515 2408	
4 Ft. Table Drape Cloths	N	Dance Floor	18X20 Dance Floor	0157 307900	
40x Canopies	O	Dance Floor	18X24 Dance Floor	0157 308040	

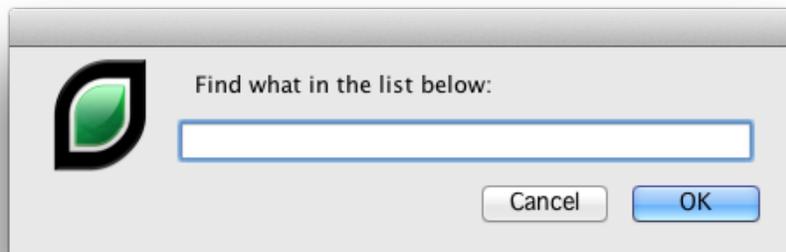
Again, don't worry if this looks different than your inventory list. In some 25 years of setting up business systems (many in the same industry), I've only twice found two companies with the same inventory in the same order (found out that one "borrowed" it from the other).

There are several ways to find inventory items to select for the order.

The least used is the Find button at the top of the list:

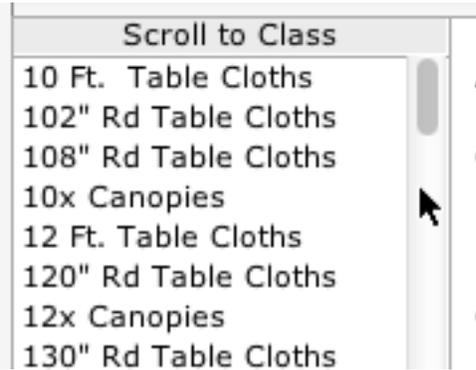


Clicking it displays a dialog box:



Type the name of the item and click OK. Spelling is important. Capitals and lower case letters both work. If it doesn't find the item and you know you spelled it right, it may be spelled wrong in the inventory. That is one of the reasons why it is better to find items with the list.

More helpful is the class list:



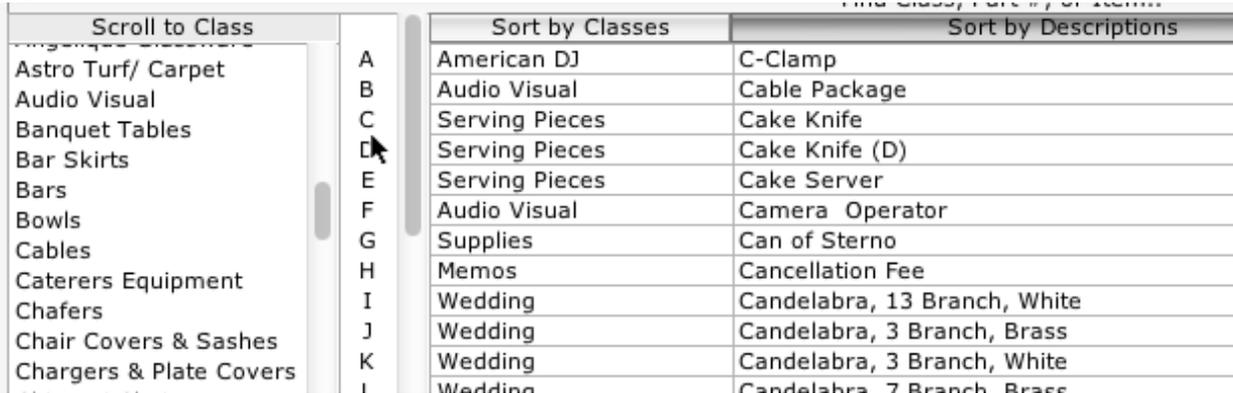
The easiest way to get to a class in this list is usually by dragging the “thumb” in the vertical scroll bar (just above the arrow pointer in the picture at left).

A second way of getting to a particular class is to click on the Scroll to Class button at the top of this picture and type in the name of the class.

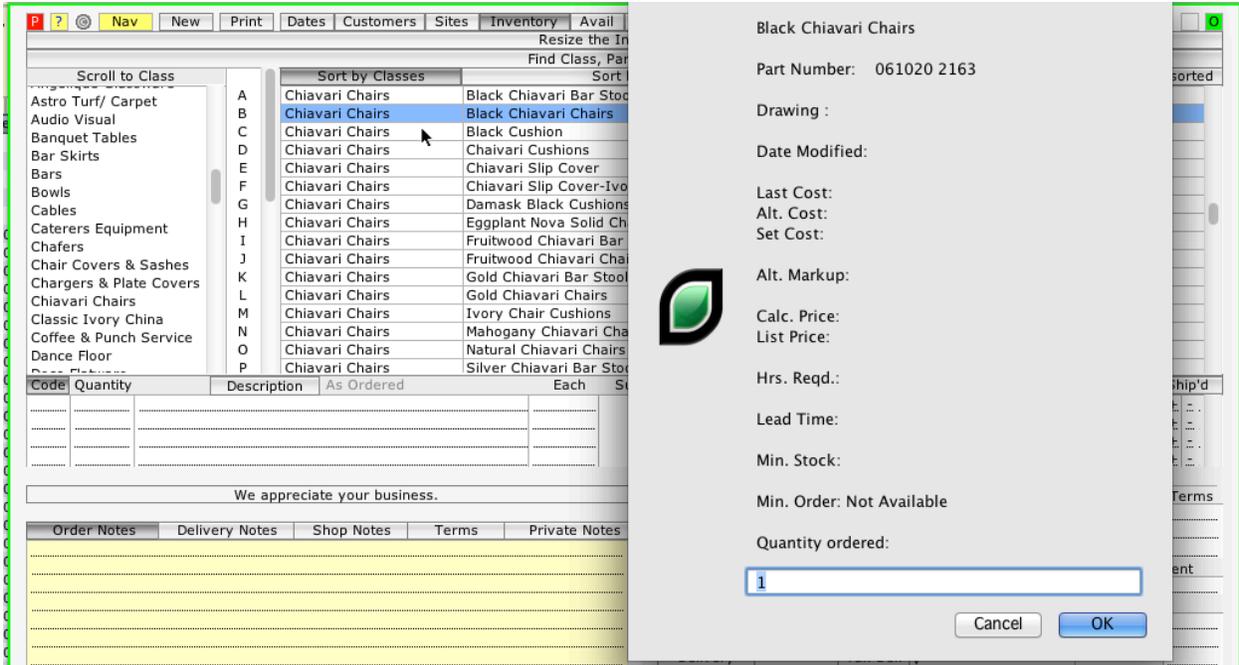
Classes are like a Table of Contents for the inventory. You might have a class called tables, clicking on it would scroll the main list to the tables:



Clicking on the alpha list (to the right of the class list) will sort the main list alphabetically and scroll it to the first letter that matched the letter we clicked:



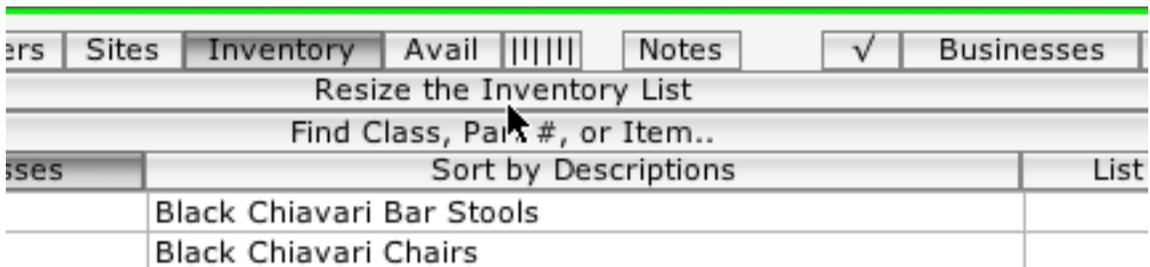
Clicking on an item in the main list brings up a dialog for entering the quantity to be ordered:



We clicked Black Chiavari Chair. The dialog opened with quantity: 1.

Select some items, enter some quantities.

If the inventory list is size small you can see the items go on the order as you select them. You can resize the inventory list by clicking on the Resize button:



Before leaving this inventory discussion, we need to talk about sorting a bit more. Most of the sort choices are obvious, clicking on a class in the class list sorts the main inventory by class (and hilights the Sort by Class tab), clicking one of the alphas sort the list alphabetically (and hilights the Sort by Descriptions tab).

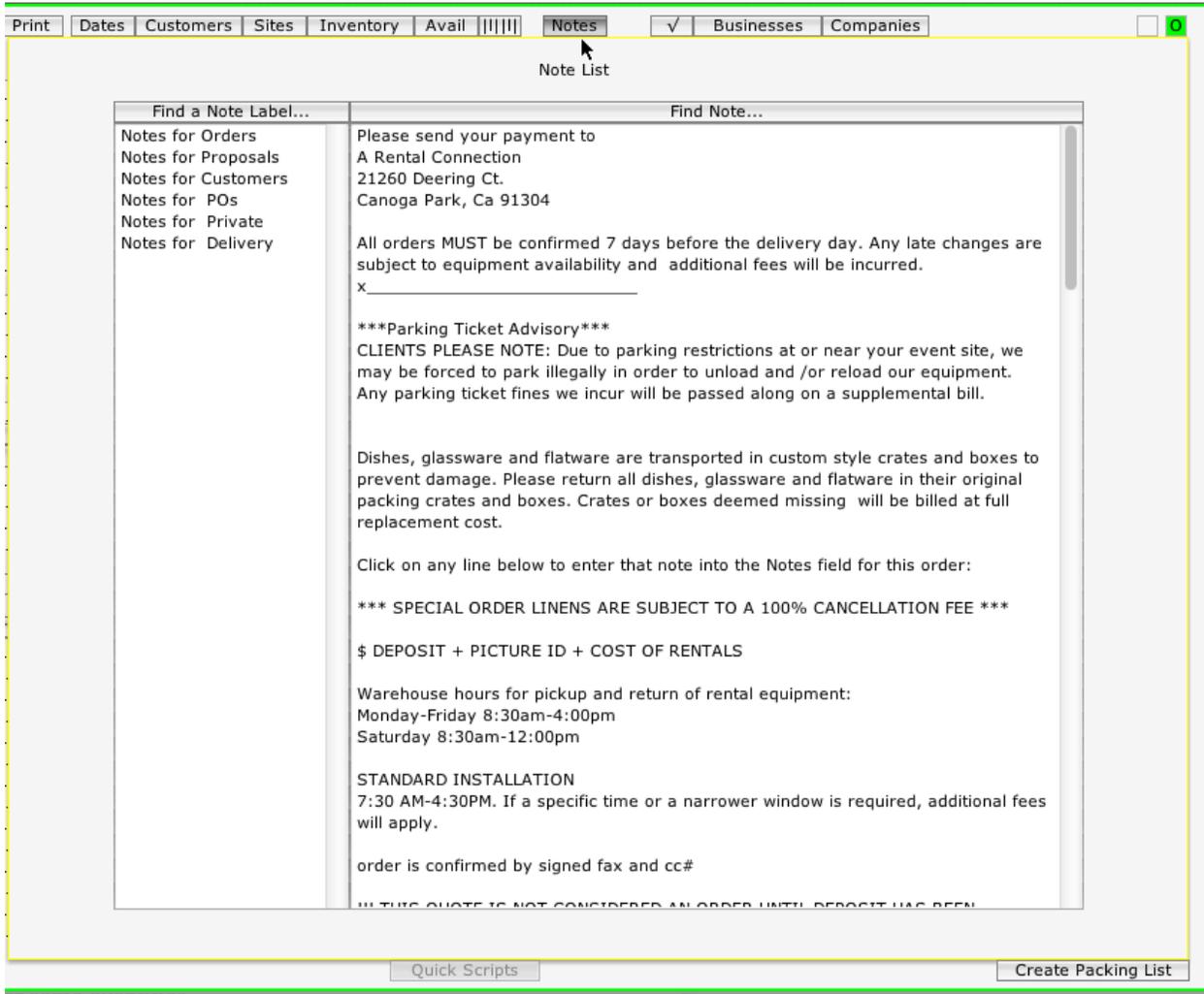
The one that is not obvious is Unsorted:

Sort by Classes	Sort by Descriptions	List Price	Part #s	Unsorted
102" Rd Table Cloths	102" Table Cloths, Lime		1 1267039098407 2471	

This will sort the list into the same order in which it is stored in the database.

An administrative program, called the Inventory Organizer, helps you sort your inventory into any order you want.

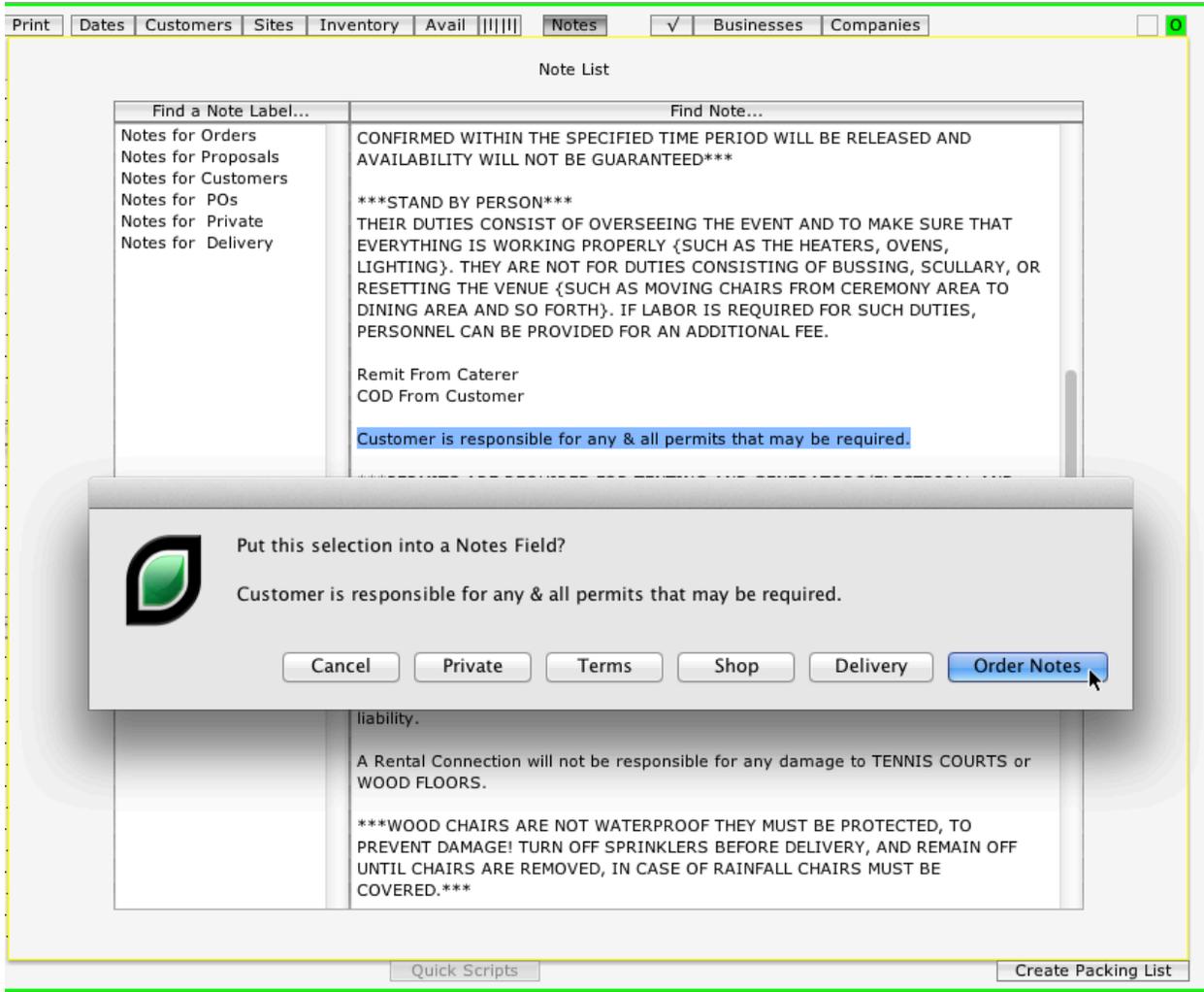
The final “Quick Start” item in this chapter is notes - and you know almost all you need to know about them already. As you might suppose, you begin by clicking on the Notes button tab which will bring up the notes list:



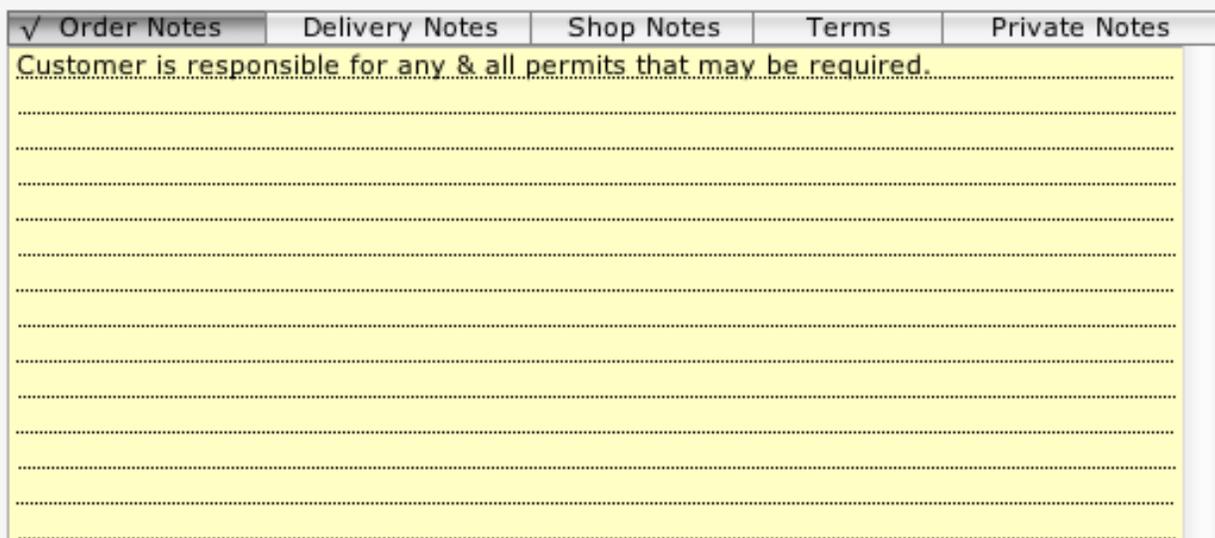
Clicking on any paragraph will put that entire note into one of the notes field on the order. Before that you get a dialog asking which Notes field to use - see the next page.

This requires some explanation.

The default choice is the main Order Notes field, the yellow one which has been visible on all of the Orders Editors screen we've viewed so far:



If you choose Order Notes the selected note will go into the main notes field:



The Notes list will stay open, allowing you to select other notes without reopening the list. If you are finished, click on the Notes button tab, at the top of the screen, to close the list.

The other notes fields are:

Deliveries - these notes only go on the Delivery Detail Report for delivery drivers

Shop - used by manufacturing companies to send notes to the shop floor

Terms - “net 30”, etc.

Private - never get printed anywhere

If there are notes in a notes field, there will be a checkmark in its button tab for that note (see the checkmark in the Order Notes on the preceding page).

It is probably worth mentioning that you can also type notes directly into any of the Notes fields.

There are so many ways you can add so many kinds of notes to an order that we have an entire chapter devoted to them; it is called All About Notes. But that is beyond this “Quick Start” - it has its own chapter later in this Guidebook.

If you have read this far, you know enough to begin writing basic orders immediately. You may want to (need to) do that now. You may want to experiment and digest what you have learned.

There is more to learn. We have only covered a few of the features of one of the Editors. We have not (yet) discussed discounts, multiple businesses, stock checking, time payments, custom reports, queries, duplicate orders, voids, etc.

The next chapter, Get Help, is short and “helpful”. When you have finished that, you are done with all the chapters in the “Quick Start” section.

The next section, “The Basics”, will build on all that you have learned here. Proceed to that when ready.

Get Help

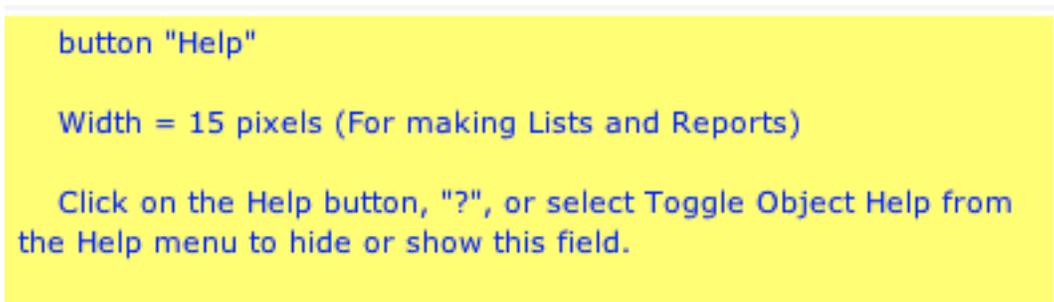
The previous chapters covered a few of the 280 buttons and 517 fields on the Orders Editor - and there are more on other Editors. Most of them have obvious functions but you might have an occasional question.

Welcome to “Object Help”.

Object Help is available for almost every object (field, button, graphic, etc.) in the Ahsomme Business System. To launch Object Help, click on the question mark in the upper left corner of most Ahsomme screens:



While help is turned on, a floating window will describe the object under the pointer. Here the pointer is on the Help button (pictured above) and the help window describes the Help (help for the Help button):



Some of the help windows will just confirm what you already know, or suspect; others have a lot of information, like the example on the next page.

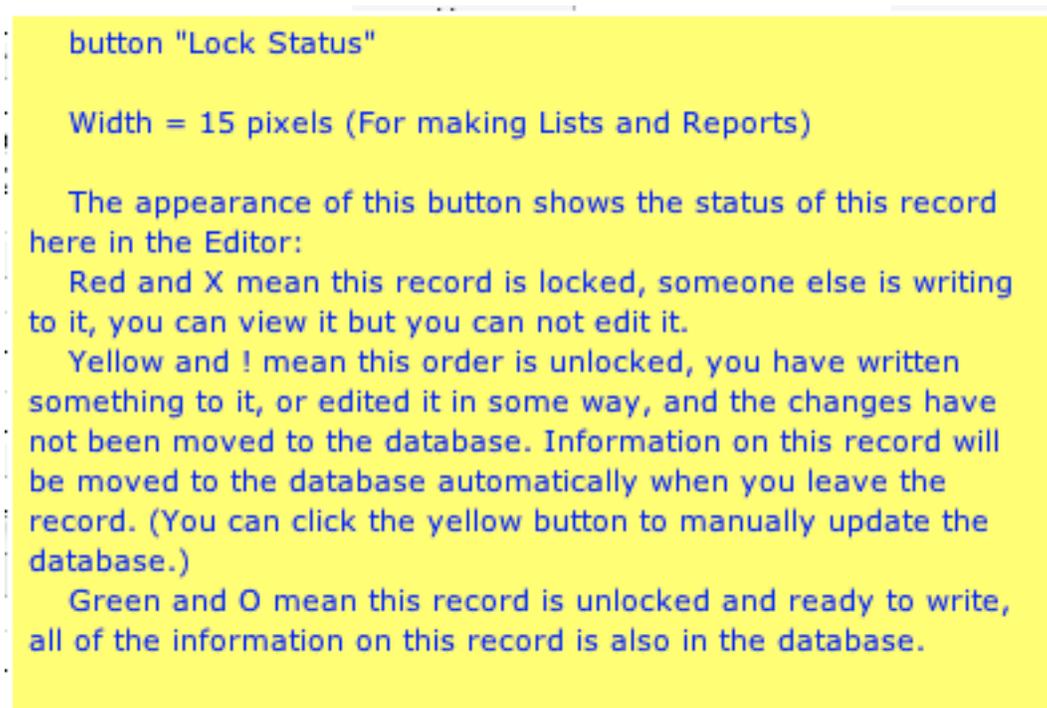
The Object Help window provides additional “helpful” information. When creating reports or lists it is necessary to know two things: the exact name of the field, and the width of the field. Both are available in the Help window. The top line shows the name of the object and the second line shows its width (in pixels, a standard unit of measure for screen objects - a printed pixel is generally 1/72nd of an inch; screen pixels used to be the same but, with higher and higher resolutions, some screens are over 200 pixels per inch. You do not need to worry about that, the ReportMaker, described in the Administrator Guidebook, and the Object Help use the same measurement.)

In addition to “Object Help” there are also “Quick Tips”. Here is the Quick Tip for the button “Lock Status”:



Quick Tips are toggled on and off from the “Help” menu.

Quick Tips are the poor cousins of Object Help. They provide one line of information. Some people find it easier to leave Quick Tips on instead of Object Help because they take up less screen space. However you will always find our best stuff in Object Help. Here is Object Help for the Lock Status button above:

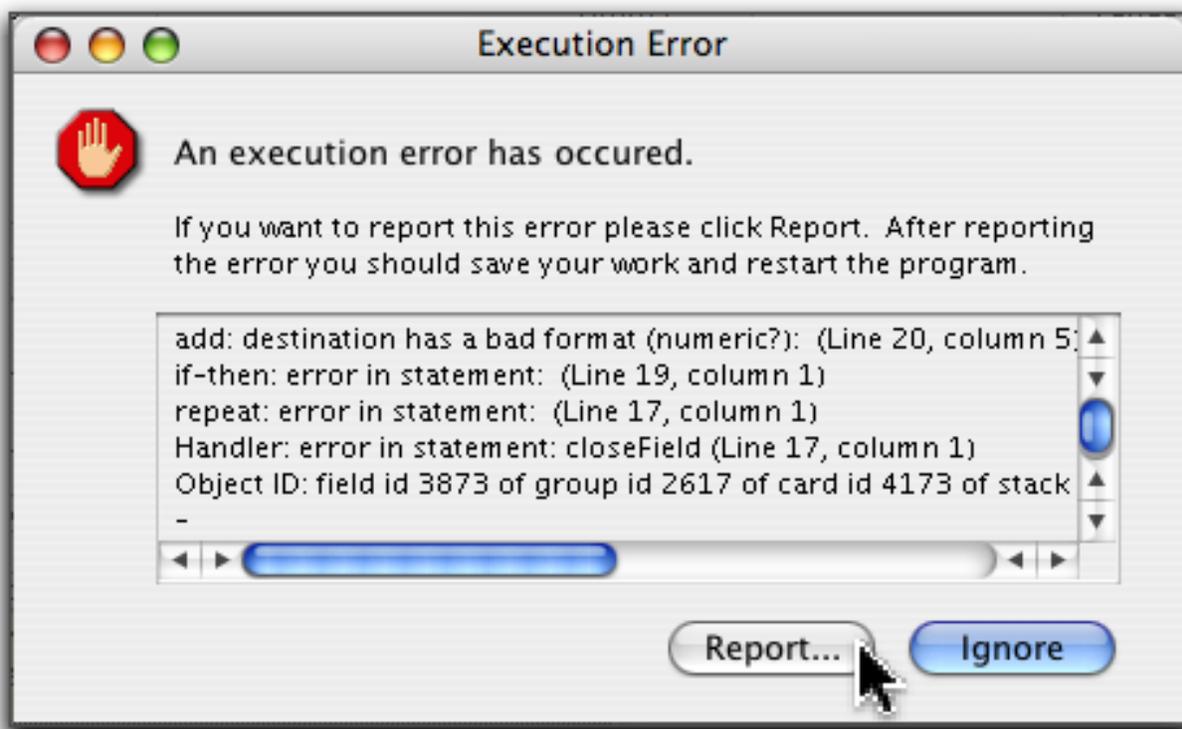


You are reading this Guidebook for help now. May we suggest making a note to return to it again later? There are things that do not interest you now that will be important later. There are things you will forget.

Last, please help us help you.

If you receive an “Execution Error” dialog, report it (click the Report button at the bottom of the dialog), we read all of these reports. They help us know the frequency and severity of bugs our users encounter.

If you encounter an error while running one of the Ahsomme programs, the Error dialog will have a button to let you inform our Tech Support. Please use it.



This emails your bug report directly to us. We read every bug report and we fix bugs as fast as we can. Don't assume we know about the one you are reporting!

The most important thing in reporting (and fixing) bugs is the “recipe”: what were you doing at the time that brought up the error message? You don't need to be a programmer or use computer lingo (you don't even need to understand the error message), just explain, in your own words, what action or actions cause the problem. It is also extremely helpful to know if the error is repeatable, does the recipe always produce this error?

If you have an Always New subscription you will receive all bug fixes we do for all users during the subscription year.

The Basics

This section builds on information learned in the “Quick Start” section.

Here you will learn how to:

- find any record in any database

- display, sort and filter lists

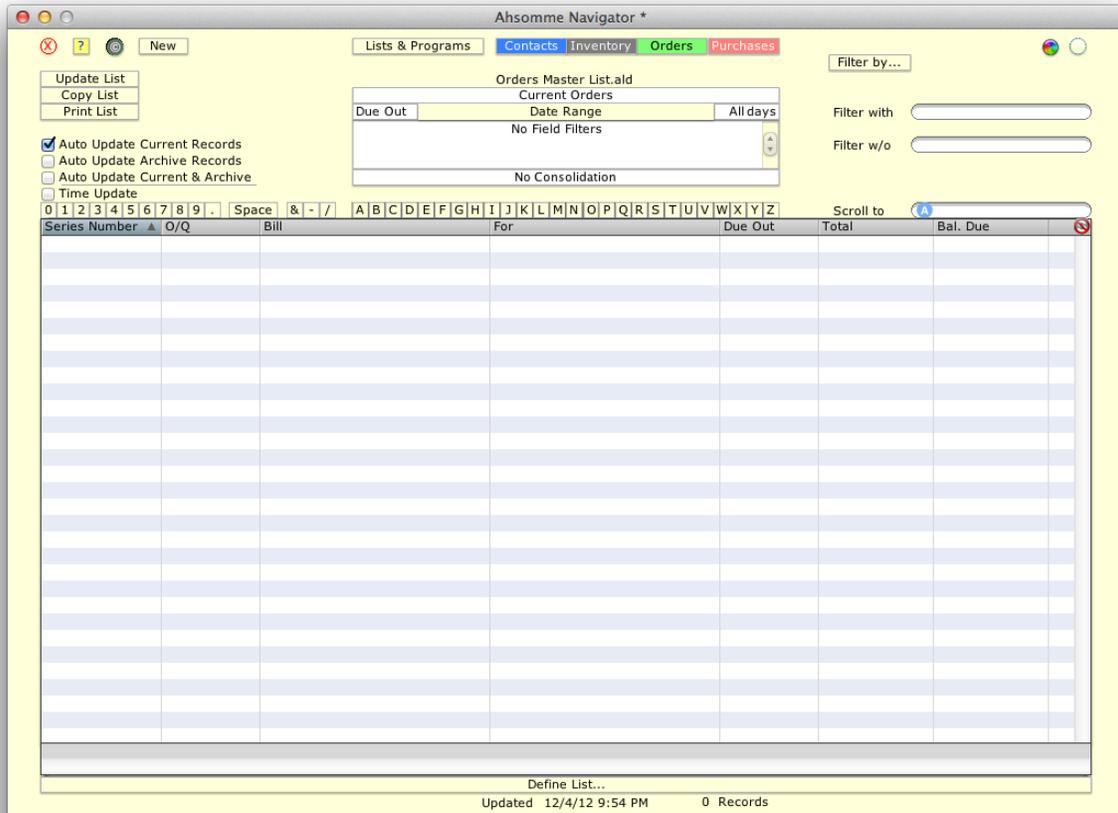
- find the current version of the program you are using

- customize your Navigator

- work all of the standard controls on List Programs and Editors

Know Your Navigator

We begin, again, with the Navigator:



If you are not in the Navigator now, open it as described in the Create a New Order chapter. If you are still in the Orders Editor from the last section (or anywhere else in the Ahsomme system), click on the Nav button in the upper, left corner of that screen.

In this chapter we will use the Navigator to get back to the order we created in the last section. Along the way we will see some of the Navigator's hidden powers and multiple uses.

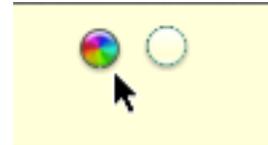
The primary use of the Navigator is to go to other programs and view records in any of the Ahsomme databases. You “get around in Ahsomme” with the Navigator - hence the name.

First we'll answer an age-old question:

Does the Navigator need to be yellow?

No, it doesn't.

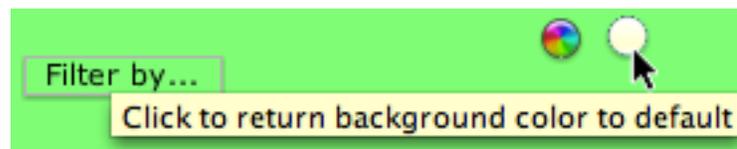
Notice the small color circle in the upper, right corner of the Navigator screen. Click on it to open the quick color picker - shown below:



In the example above, the pointer arrow is clicking the green square - which will turn the background color of the Navigator to green (see the next picture below). All of the primary red/blue/green/yellow colors are on the quick color picker. Experiment.

Selecting the “?” at the right end of the quick color picker does not bring up help, it brings up the computer operating system's color picker, with that you can select any color modern monitors can display.

If you decide to return to the default yellow, just click the default color button to the right of the quick color picker:



You may grow to like yellow because...

All Navigator updates will be sent in the standard Ahsomme yellow.

An Ahsomme yellow Navigator is easier to find on a desktop crowded with many overlapping windows.

We must concede that, on some monitors, a bright yellow is just too much.

The quick color picker has been part of Ahsomme installations for almost seven years as I write this and I've noticed that when some users get an Ahsomme update that reverts the Navigator to yellow, the first thing they do is return it to “their” color - exactly as we intended (but you should see some of the colors!)

Many of the much-used List Programs (described later) have quick color pickers - and they all work the same way as this one here in the Navigator.

With the color question answered, we move on.

The most important part of the Navigator is “navigation”, getting to programs and records. But if we start jumping around the screen haphazardly we will likely get lost. So we will show how to find existing records - by returning to the new order we created in the last section. Then we will re-visit the Navigator and systematically explore the Navigator objects.

Listing Records

We are looking for a specific record - the order we wrote in the previous section. It is stored in a database with all the other order records on the server. The server has other databases, as well - for customer records, vendor records, purchases, inventory items - even notes.

The Navigator has “Master Lists” for each of the databases.

To see a list of these Master Lists, click on the Lists and Programs button:



Lists & Programs	Contacts	Inventory	Orders	Purchases
Lists & Programs			Location	Type
Contacts Master List.ald			Shared	List
Customers Master List.ald			Shared	List
Inventory Master List.ald			Shared	List
Orders Master List.ald			Shared	List
Purchases Master List.ald			Shared	List
Vendors Master List.ald			Shared	List
Ahsomme Navigator.ahsomme			Local	Program
Dates.ahsomme			Local	Program
Inventory Transactions.ahsomme			Local	Program
Items Available by Date.ahsomme			Local	Program
Items Booked.ahsomme			Local	Program
Items Needed by Dept.ahsomme			Local	Program
Materials Status.ahsomme			Local	Program
Order Transactions.ahsomme			Local	Program
Orders Archiver.ahsomme			Local	Program
Orders Backlog.ahsomme			Local	Program
Orders Out Detail.ahsomme			Local	Program
Orders Out Summary.ahsomme			Local	Program
Orders Ready to Invoice.ahsomme			Local	Program
Production Status.ahsomme			Local	Program
Purchase Transactions.ahsomme			Local	Program
Purchases Archiver.ahsomme			Local	Program
Receipts.ahsomme			Local	Program
Receivables Aging 30 60 90.ahsomme			Local	Program
Statements Setup.ahsomme			Local	Program
Yield.ahsomme			Local	Program

This list can be sorted by the tabs at the top of the list: Lists & Programs, Location, and Type. If it is sorted by Type, as in the example above, then all of the Master Lists will appear at the top. Since they are most often used, this is probably the best way to sort the list - but it is your choice.

Click on the Orders Master List:

Orders Master List.ald	Shared	List
Purchases Master List.ald	Shared	List

A typical Orders Master List looks like this:

Series Number	O/Q	Invoice	Bill	For	Due Out	Total	Bal. Due
104224		Invoice	Paul Looney	Paul Looney	7/26/12	0.00	0.00
106042		Order	Paul Looney	Paul Looney	12/10/12		

Your list should include the sample order you wrote when studying the last chapter. If your list is sorted by Series Number (the first column), your order should appear at either the bottom or the top, depending on how the column is sorted (click on any column to use it for sorting, click a second time to sort in the reverse order).

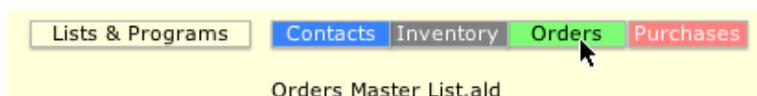
When you have found your order, click that line to display it in the Editor.



Click on the Nav button in the Orders Editor to return to the Navigator:

Congratulations, you can now find any record in any Ahsomme database. Since you now know the “long” way (which will find any record) we can discuss the quick way (which works for the most used databases).

The Master Lists for the main databases can be viewed quickly by clicking on one of the colored buttons at the top of the Nav screen:

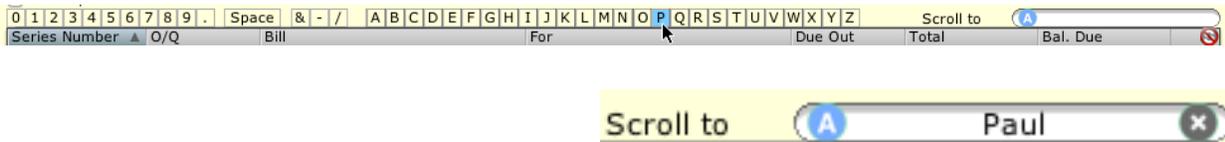


Clicking the green Orders button brings up the Orders Master List directly

The Alpha Scrollbar

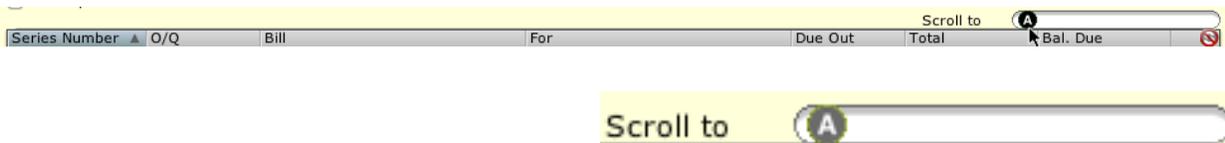
Finding the sample order was easy because it was just written and at, or near, the top or bottom of the list. What if you didn't know where it was? You could use the vertical scrollbar, but that might take awhile - especially if the list is long.

In the previous section we introduced the Alpha Scrollbar. We used it to find a customer record to put on the order. It works the same way in the Navigator BUT - the list will scroll to the text in the SORT COLUMN. The customer list in the Orders Editor opened sorted by the first column, which was the customer name - which is what we wanted to use for scrolling. The Orders Master list in the Navigator opens sorted by the first column which is the Series (order, invoice, etc.) number and if you want to scroll to "Paul", it won't be found in that column. So click on the Bill column, if "Paul" is there the Alpha scroll will find it.



This is true of all the Master Lists (and many of the other lists that we have not yet discussed). Note also, some of the lists do not appear sorted by the first column. If you have entered something in the Scroll to field and the computer just beeps at you, chances are you need to click a different column for sorting.

By the way, if the Alpha Scrollbar is not visible, click on the "A" with the black background in the Scroll to field:



The Alpha Scrollbar helps when trying to find something in a long list. But there is also a way to make the lists shorter.

Introducing "Filters":

Filtering Lists

What if you want to list all of the orders for a single customer? Perhaps you are not sure which one you want, or maybe you want to total the amount of those orders, or you would like to see just orders, or just quotes; how difficult is that?

The ability to easily make and filter lists is one of the most powerful parts of the Ahsomme system

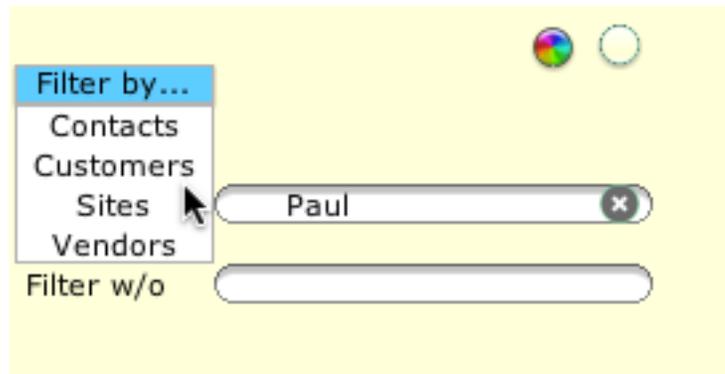
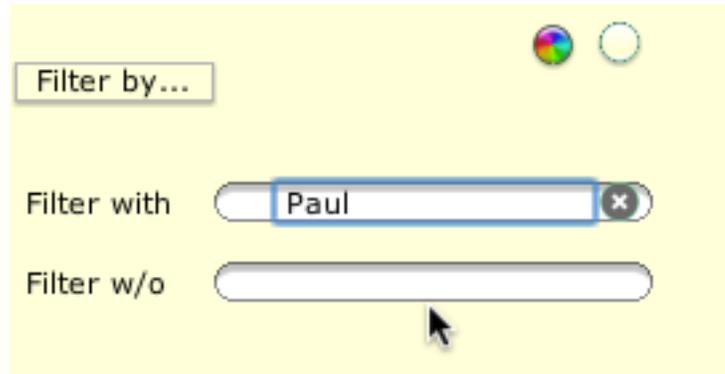
Capitals and lower case make no difference. You can use spaces and numbers.

Enter the text or numbers and hit the Return or Enter key. Every record in the selected database that has the Filter with text will be listed below. You can click on any line in that list to go to that record in an Editor.

Use Filter without to list everything except the Filter w/o text. If you put the same text in both the Filter with field and the Filter w/o field, you will get nothing.

Sometimes you will want to filter one list with a record in another list, for example, orders for one customer; purchases from one vendor, etc.

To get a list of the records in another database while still displaying the Master List for the original database, click on the Filter by button. Here we are selecting the Customers list. And from that list we select the record for "Paul". There may be many - and, although we are looking for a name, the filter might include "Paul" in addresses, notes, inventory items, etc. Shortly we'll see how to filter on one field.



Series Number ▲	O/Q	Bill	For	Due Out	Total	Bal. Due	
104224	Invoice	Paul Looney	Paul Looney	7/26/12	0.00	0.00	
106042	Order	Paul Looney	Paul Looney	12/10/12			

Notice, when we choose a filter from the list, instead of typing it into the Filter with field, the actual filter is the Record ID for that name in the database (the 05713 593522 in our example). This lets the computer find the name more rapidly and more precisely. The text that was selected is also displayed, for reference, but the actual filtering is done from the Record ID.



Filtering Fields

In the sample above we used what is called a “global” filter, it filters everything everywhere.

When we type “Green”, the global filter will display records with:

1. Dr. & Mrs. Green, Greene & Greene, Green Produce
2. Green St., Green Blvd., Green Ave.
3. Greenville, Greenburg, Green Valley
4. Hunter Green Table Cloths, Kelly Green Napkins, Lime Green Sherbert

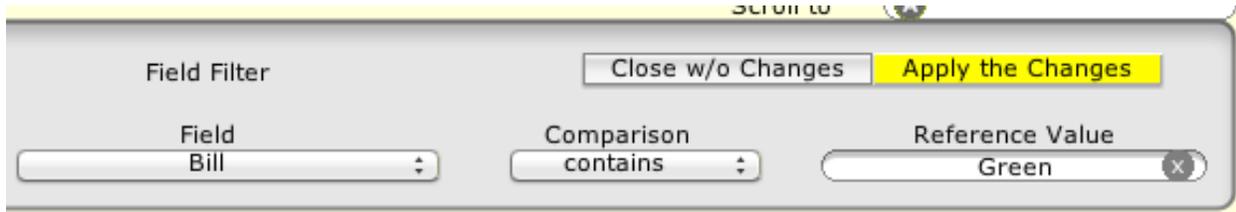
You can filter on a specific field:



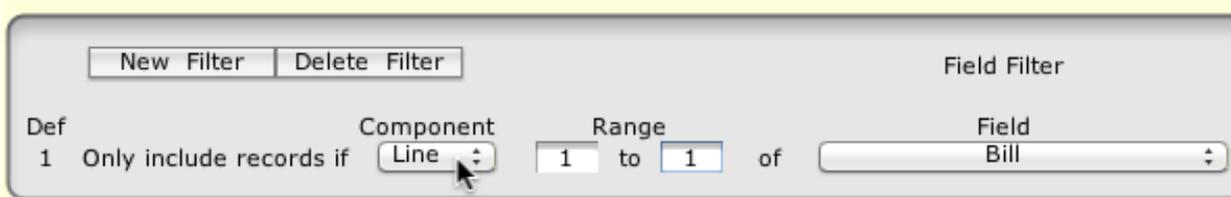
Click on the “No Field Filters” to bring up the Field Filter:



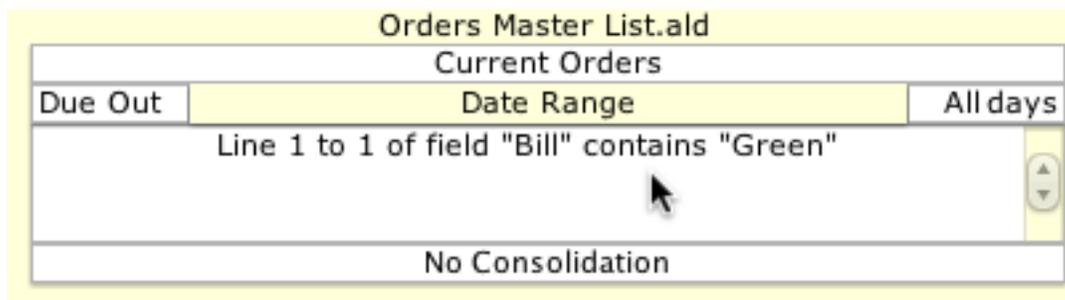
The last part of the Field Filter is the most important:



You will seldom need the first part (the components):

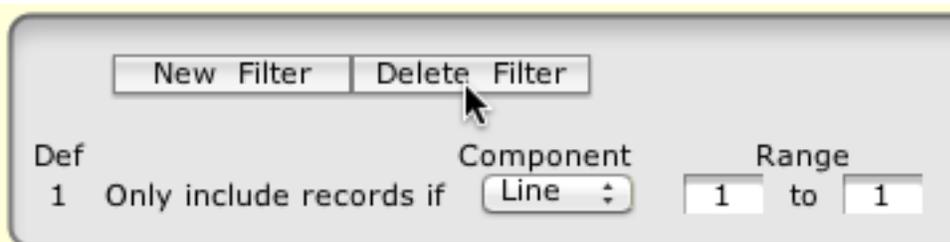


When finished building your filter, click Apply the Changes. You will see the details of your new field filter spelled out:



To remove a field filter:

If the Field Filter window is not open, click again on the Field Filter (which says: Line 1 to 1 of field "Bill" contains "Green" - in our sample above. Click on the Delete Filter button:

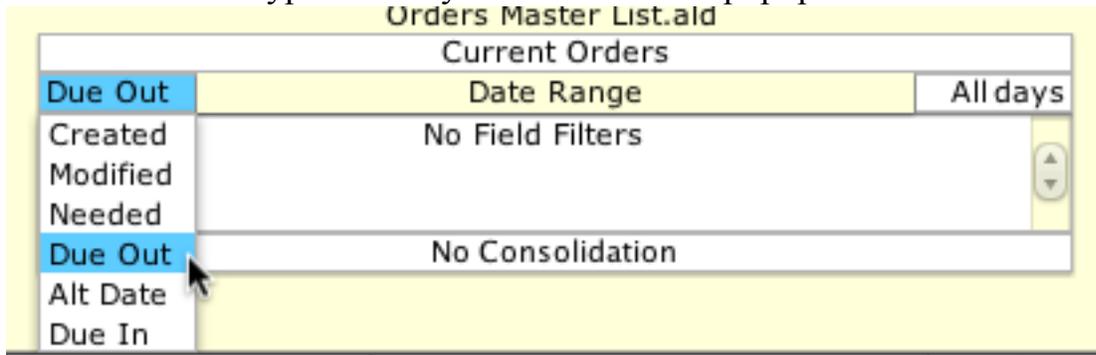


In our sample, only records with “Green” on the first line of the Bill field will be listed.

Note: if you are not sure whether you are looking for “Green” or “Greene”, choose the first. It will find “Green” in “Green e”. Filtering for “Greene” will not list “Green”. The same logic applies when uncertain about whether the word has an “s” on the end of it: filter with “linen” instead of “linens” to get both.

Filtering with a Date Range

Select the type of date you want from the popup list:



Then click the Select Date Range button to open the Dates window.



The Dates Window

There are three sections in the Dates window. Each is helpful in different situations and it is worthwhile to become familiar with all three.

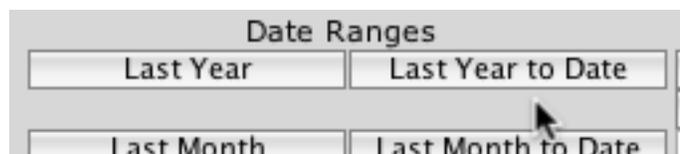
The first section contains the two columns on the left, labeled “Date Ranges”. These are listed from the middle of the screen, which is “Today”. The list reads up into the past, and down into the future - thus, “Yesterday” is above “Today” and “Tomorrow” is below “Today”.

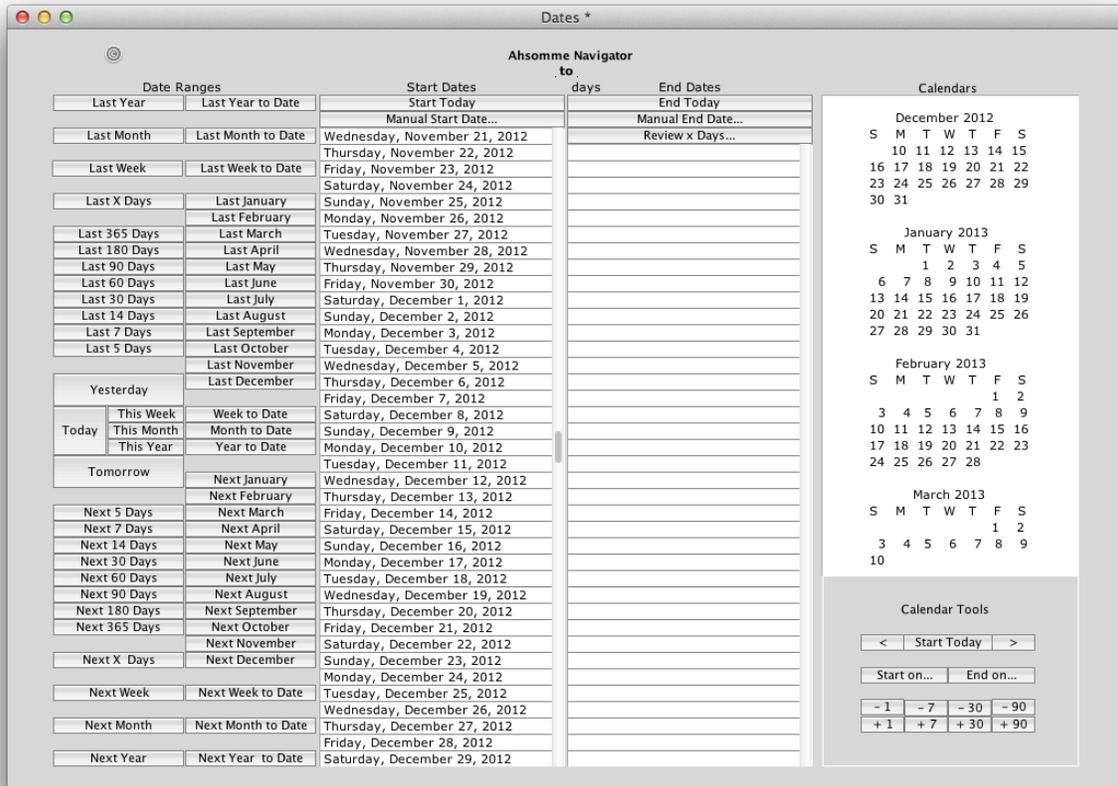
Some less than obvious options:

The buttons that say “X days/weeks/etc” let you choose the days/weeks/etc. you want.

Using the future dates is helpful for checking deliveries or booked receipts.

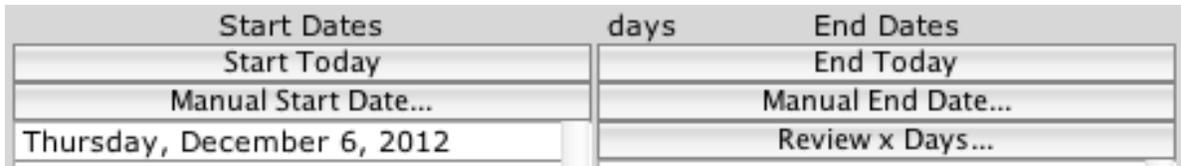
The “Week/Month/Year to Date” buttons let you compare partial weeks/months/years. Suppose it is July and you want to see the previous year, but just to July, click the button at the top of the second column.





The first column in the middle section is labeled “Start Dates”. It opens with a list of dates, centered on today. Again, dates go backward to the top and forward to the bottom - 365 days in each direction. Clicking on a start date creates a list of possible end dates. Clicking on an end date closes the Dates window, enters the selected dates in the Navigator, and updates the list in the Navigator.

Some less than obvious options (they are all at the top of this section of the Dates window):



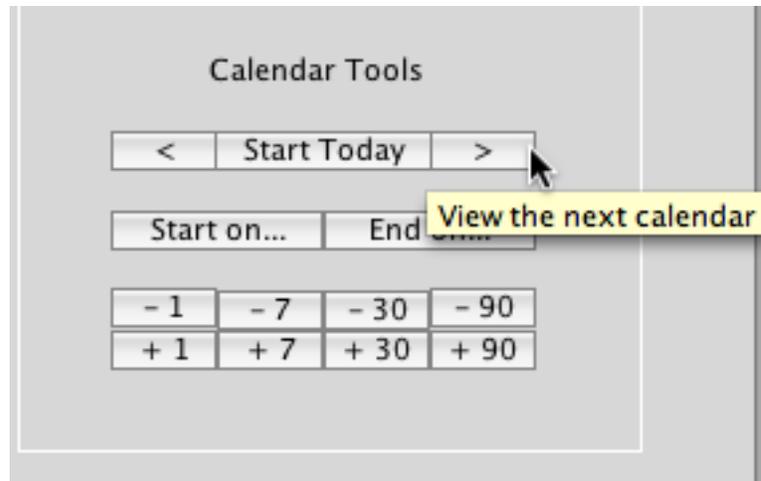
Although these buttons may not be obvious to see, they self-explanatory.

The third section is a classic calendar. It opens with today as the first date. The first date clicked in the calendar will be the start date. The second date clicked will be the end date.

Let’s look at the buttons at the bottom of the calendar:

There are Quick Tips, as you can see:

Note: if the Quick Tips are not working (that is, you hold the arrow pointer over an object and no tips appear), select Toggle Quick Tips from the Help menu.



Clicking the previous, “<”, and next, “>”, buttons subtract or add 90 days to the current calendar.

The “-1”, “+1”, ... “-90”, “+90” buttons add or subtract that many days from start of the current calendar.

You can specify a starting OR ending date - not both.

The calendar will end 90 days after any start date selected OR begin 90 days before any end date selected.

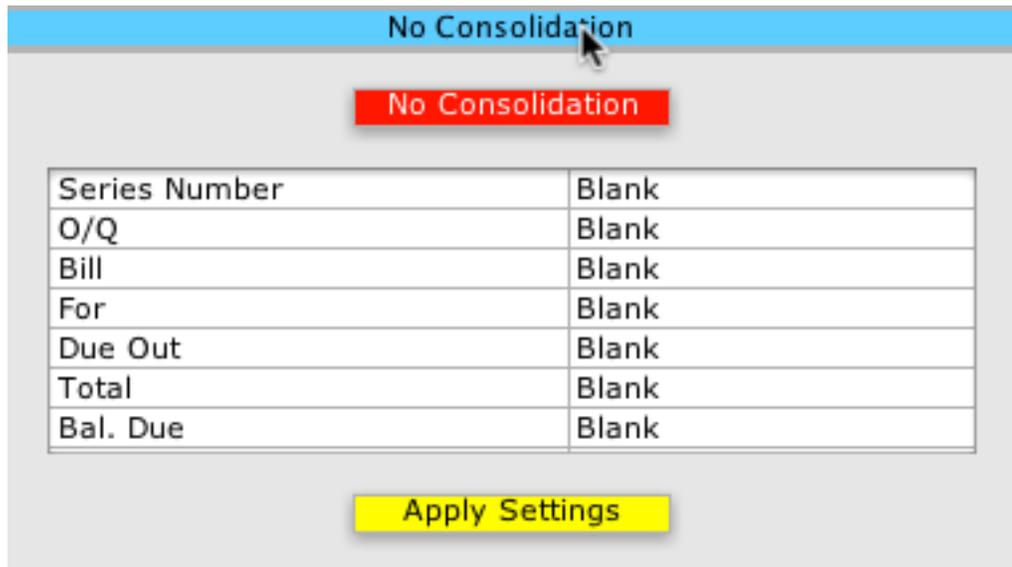
Consolidations

There is a lot of information in a typical Master List. Consolidation is a means of summarizing it in a meaningful way.

We will use the Orders Master List for our sample, obviously you can consolidate any list - not just Master Lists.

Begin by clicking on the No Consolidation button:

The selection lists will appear:

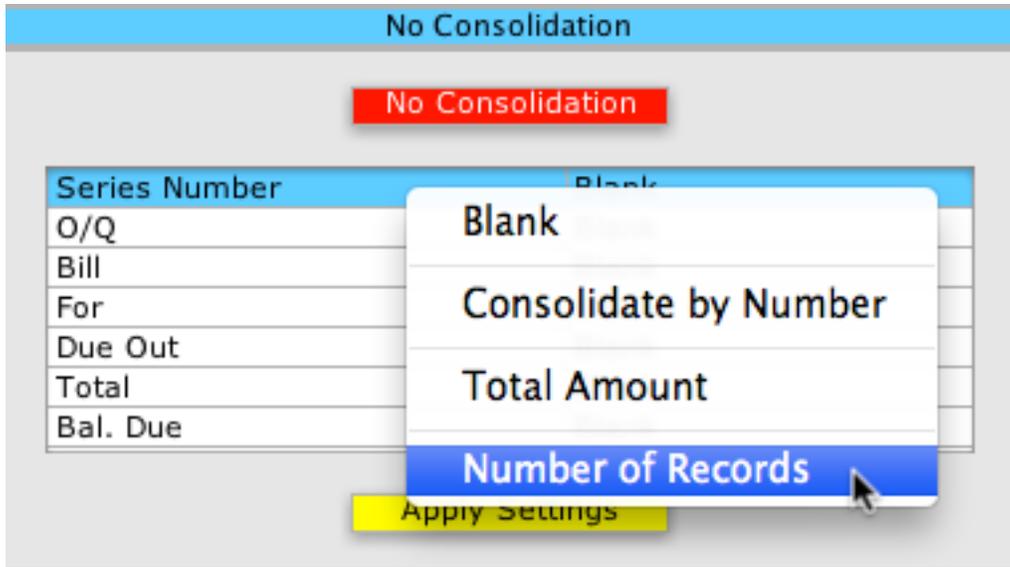


No Consolidation	
No Consolidation	
Series Number	Blank
O/Q	Blank
Bill	Blank
For	Blank
Due Out	Blank
Total	Blank
Bal. Due	Blank
Apply Settings	

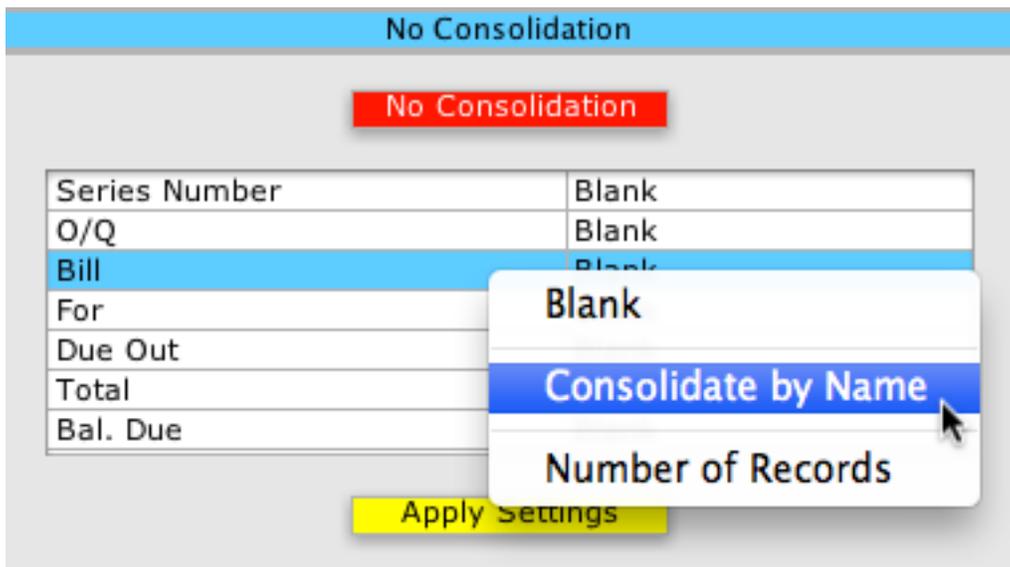
These are the fields/columns in the current list, listed top to bottom, instead of left to right as they appear on the screen.

There are different options for each field in the list, based on whether they are text, number, or date - and whether they are totaled.

Click on the Series Number. This is a field for numbers - and the popup list reflects that. Choose Number of Records.



Click on Bill



Select Consolidate by Name.

Note there can only be one consolidation field, if you choose a second one you will be warned.

Choose Total Amount for the last two fields/columns.

When finished, your consolidation should look like this:

Series Number	Number of Records
O/Q	Blank
Bill	Consolidate by Name
For	Blank
Due Out	Blank
Total	Total Amount
Bal. Due	Total Amount

Click Apply Settings to see the consolidation. The Consolidation field will describe the consolidation currently used:

Consolidate "Bill" by Name

In our sample the list has been consolidated with one line per Bill name. The first column, Series Number, shows the number of records for that name. The last two columns show the totals for all records for that name.

Click again on the Consolidation to remove it.

Consolidate "Bill" by Name

Consolidate "Bill" by Name

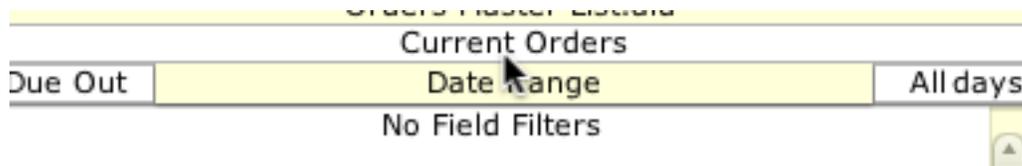
No Consolidation

Other List Programs have consolidations, and they work the same way as they do in the Navigator.

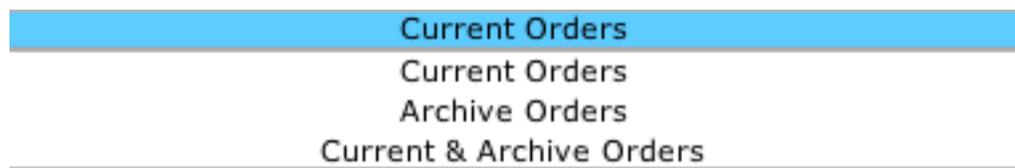
Current vs Archive Lists

Usually you will want to see Current records in a database. Some databases, like Notes, have no practical archives. Orders and Purchases will have far more retired or “archived” records than active ones.

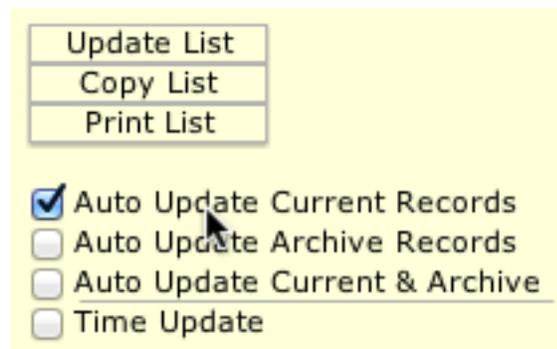
You can view archived records alone or with current ones. The list changes to reflect the database , in our example we are searching the Orders database:



so we see “Current ORDERS”, “Archive ORDERS”, etc.



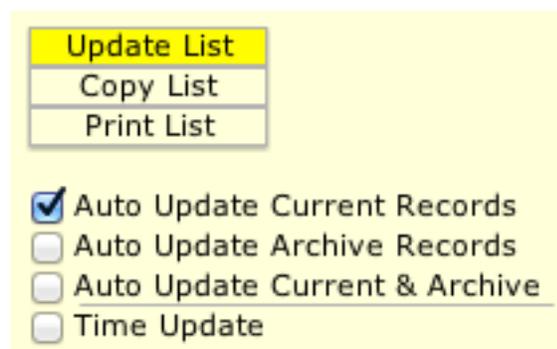
The immediate response depends on the buttons on the left side of the screen:



These are the default settings.

With these, only the Current Records will update automatically, any combination that includes Archived Records will require clicking the Update List button manually.

If the Update List button needs clicking, it will be this bright yellow.



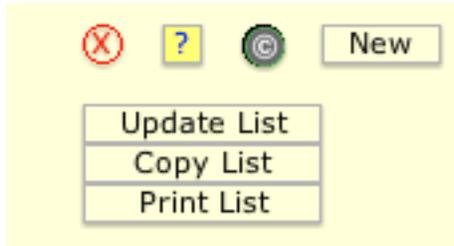
Since the archived records don't change frequently, and since they take more time to list, most users do not have them update automatically.

Note: the Time Update is used by programers to see how much faster new code runs, and by users to see how much

faster a new computer runs. This becomes annoying quickly if left checked.

Copying or Printing a List

Any list that can be displayed in the Navigator can be copied or printed.



Use the Copy List or Print List buttons at the top, left corner of the Navigator screen.

Copying is useful for moving information from one of the Ahsomme databases to a spreadsheet - getting information on the monthly sales to your accountant, for instance.

To copy a list to a spreadsheet:

1. Create, filter, and sort the list you want to copy
2. Click the Copy List button
3. Open or create an empty spreadsheet
4. Click in the first cell of the spreadsheet (row 1, column 1)
5. Paste (either from the Edit menu or by typing V with the Command key - see Command keys later in this Guidebook.)

Printing will print the list with all of the filter information - dates, field filters, etc. The printing command is especially useful when combined with consolidations - described earlier.

Master the Editors

In the Ahsomme System there is one Editor for every two databases, the current records and the archived records share an Editor. So far we have visited the Orders Editor a couple times. It is a good sample Editor because it does almost everything an Editor can do, and it is used by almost everyone who uses an Ahsomme System.

One of the features of the Editors is note handling.

There is a complete chapter on Notes following this one.

Button Basics

We begin with some of the buttons at the top of the screen that we passed over on previous visits:



The red button on the left will “Park” the Editor. When not in use, it is good for an Editor to be closed or parked - that way it can not lock out a record that some other user may need.

“?” brings up Object Help, as we’ve seen previously.

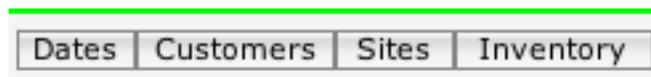
“©” tells the version of the Editor - as well as showing the copyright.

“Nav” returns to the Navigator. Note: it does not park or close the Editor (which will remain open in the background - there is no need to close or Park it if you plan to return to it shortly).

“New” creates a new record - same as we did from the Navigator previously - but without a trip to the Navigator.

“Print” shows all the print templates - in an Orders Editor, this would show the report templates for Orders, Quotes, Invoices, etc.

We have already visited most of the middle buttons:



Also in the middle are:



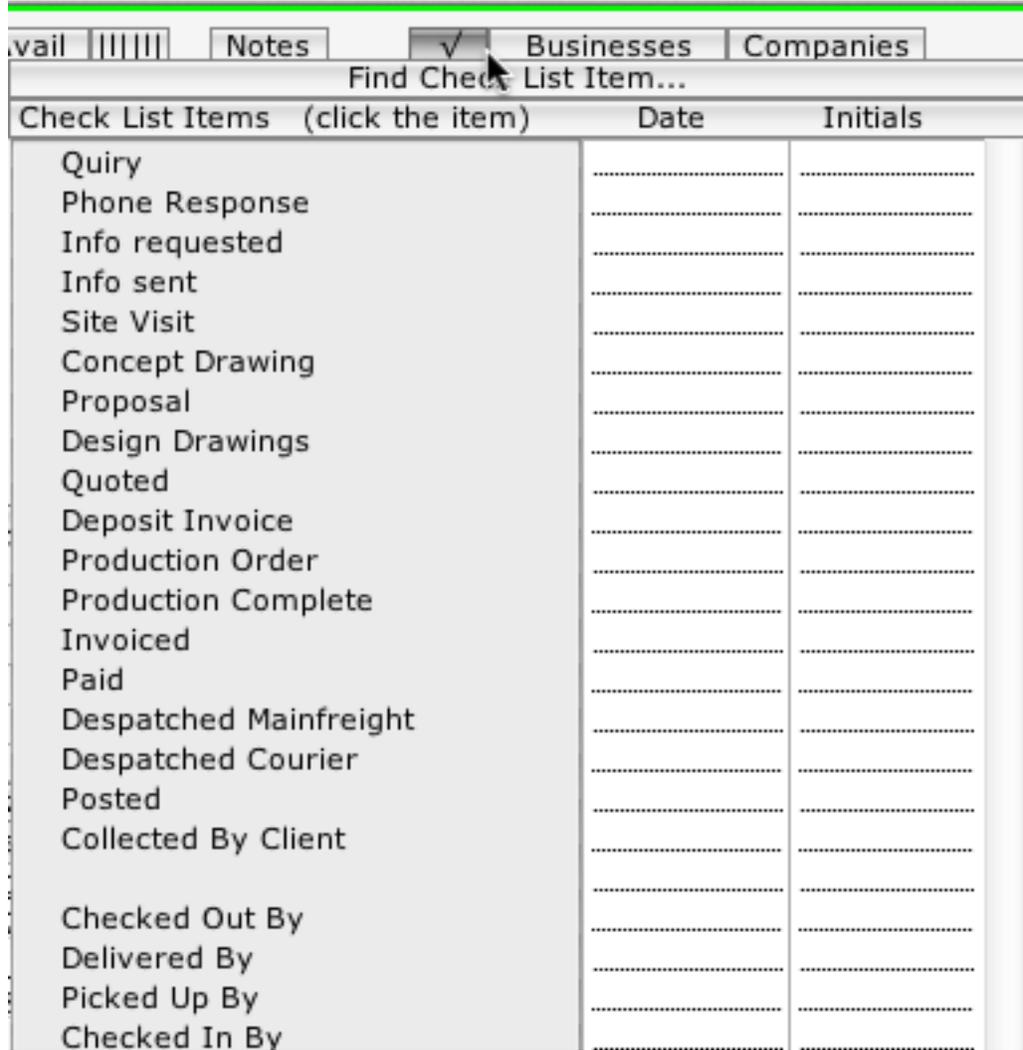
“Avail” displays a list showing the amount of stock available to cover this order - and/or all orders out.

“|||” is for reading barcoded part number and entering them onto an order - think supermarket checkout.

“Notes”, and more notes, get covered in the next chapter.

A Hidden Checklist

“√” displays a count-down event checklist - used primarily by Party rental companies:



Check List Items (click the item)	Date	Initials
Quiry
Phone Response
Info requested
Info sent
Site Visit
Concept Drawing
Proposal
Design Drawings
Quoted
Deposit Invoice
Production Order
Production Complete
Invoiced
Paid
Despatched Mainfreight
Despatched Courier
Posted
Collected By Client
Checked Out By
Delivered By
Picked Up By
Checked In By

Business Screens

The options listed here will reset the screen for that type of business. For instance, the Sales screen has line item discounts, the Rental screens have due in dates, the Performers screen has start and stop times for each line item (the times scheduled for performers).

The “MHDWM” on the first Rental line stand for “Minimum, Hourly, Daily, Weekly, and Monthly” prices. This is the most popular screen for both Party and Equipment Rental and Hire companies.

There is seldom any need to change these screens once the system is setup for your company - but, if someone has accidentally selected another screen, now you know why it looks strange - and how to fix it.



Running Multiple Companies

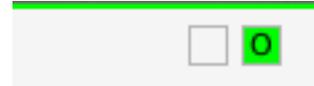
The price of an Ahsomme Business System is so “reasonable” today, that there is little need for running multiple companies on an single server - but it can be done; and, if the companies share an inventory, it is well to do it.

The companies would have been setup at the time your system was installed. Here you can select from those choices.

The name of the selected company will go at the top of the screen (and on the Order/Quote/Invoice if the printing template is setup for it).



Locking & Getting Locked Out

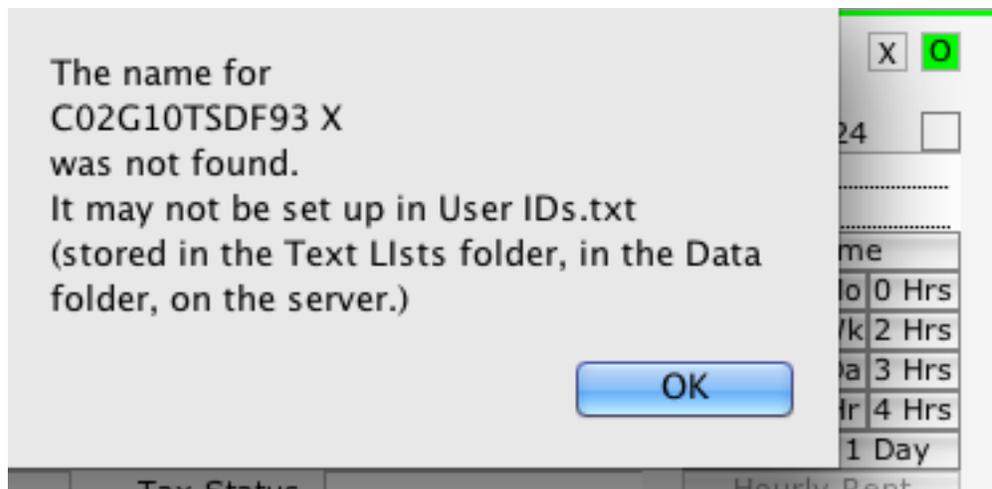


The button on the far right was covered previously; it shows the status of the current record in the database: if green all of the information on the screen is in the database, if yellow there is information on the screen that is not in the database (clicking the yellow button will update the database, as will printing, parking, leaving the record, etc.), if red, the record is locked (because someone else is on it or it is an archived record).

The field to the left of the button will have a red “X” if the current record is locked (in use) on another computer.

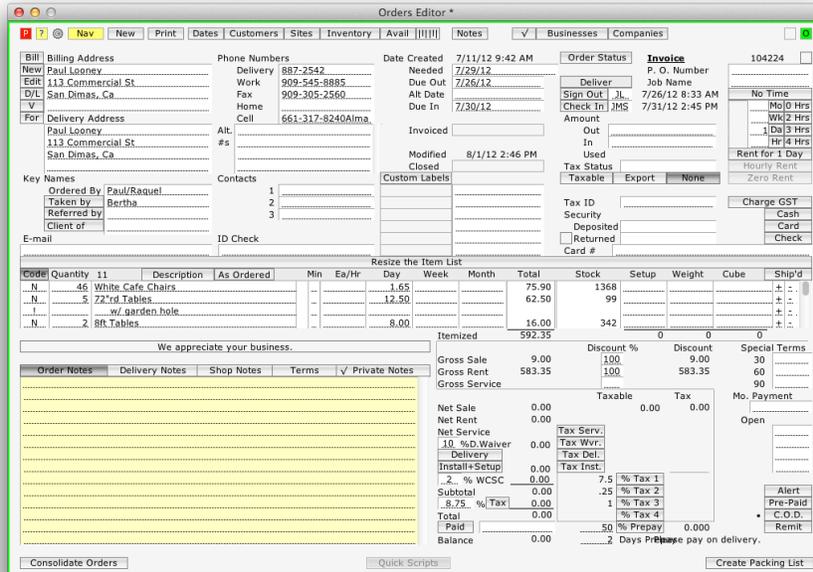
If the administrator of your system has setup the User IDs, clicking on that red X will show the name of the user locking the record.

If the User IDs are not setup, clicking on the X will show the serial number of the computer which is locking the record.

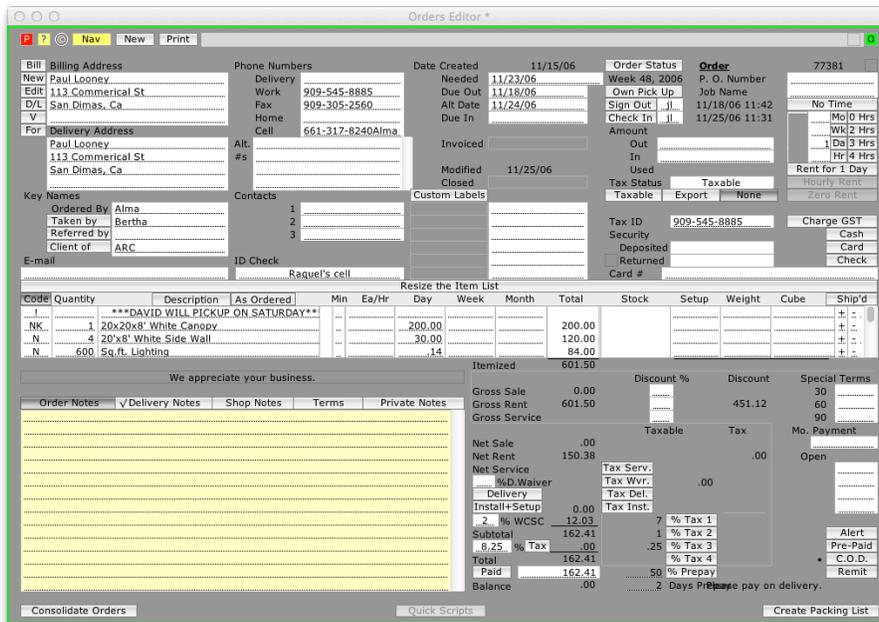


If you are locked out because the record is archived, the screen will be greyed-out:

A current order:



An archived order:



Most of the topics covered in this chapter apply to all of the Editors. You will find the Purchases Editor to be very similar to the Orders Editor we have been using as a sample. Much of what you will learn about notes, in the next chapter, will also apply to all of the Editors.

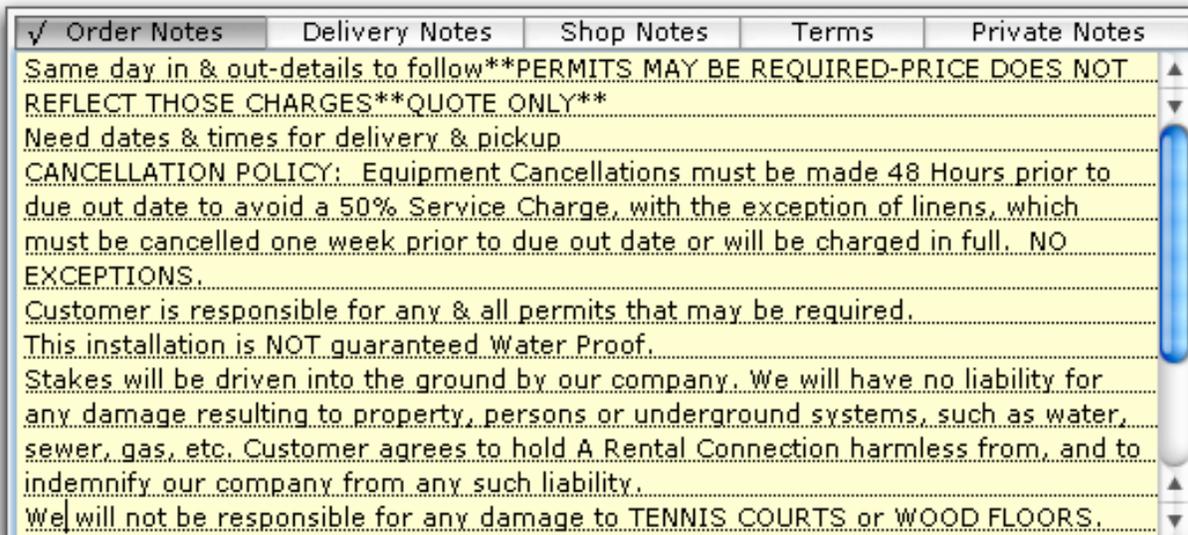
All About Notes

Notes Overview

The Ahsomme system has over a dozen ways to apply notes to orders, quotes, invoices, customer records, purchases, accounts, vendors and contact records. In this chapter we will quickly discuss all of them.

The most common, and obvious, notes are the tabbed note fields shown below. These appear in orders, purchases, customers, vendors, contacts – and in inventory. If one of the notes fields has a note then there is a check-mark, ”√”, in front of the label for that note – as in the sample below. You can type directly into any of the note fields or you can enter pre-written notes – we'll show how to do that later in this chapter. There is enough room in each of the note fields to type a large novel, so do not be concerned if you have notes that span more than a page or two. The first tab in all of these programs is Order Notes.

Order Notes



The Order Notes will print on Invoices, Orders, Quotes and Purchase Orders. Do not put anything here that you do not wish a customer to see! You can use Delivery Notes and Private Notes, described below for that.

The Order Notes entered on a customer record in the Customers Editor get transferred to Orders when that customer is selected. Likewise, Order Notes entered on a vendor record in the Vendors Editor get transferred to purchases from that vendor.

Delivery Notes

The delivery notes are intended for providing messages to the delivery drivers. They do not go on any of the original orders, quotes, or purchases.

At present, the only place where they appear is on the Orders Out Detail report – which also has a copy of the order notes.

Some companies prefer to put driver notes in the Order Notes so that the customer *will* see them.

<input checked="" type="checkbox"/> Order Notes	Delivery Notes	Shop Notes	Terms	Private Notes
Must be morning delivery.				
Key is under the welcome mat.				
Watch out for Pit Bull in back yard.				

Shop Notes

These notes go on work orders for manufacturing the products on the sales or rental order. They can also be used by service businesses to provide shop, work order, or dispatch information.

Order Notes	<input checked="" type="checkbox"/> Delivery Notes	<input checked="" type="checkbox"/> Shop Notes	<input checked="" type="checkbox"/> Terms	Private Notes
A must delivery date in Melb by Mon 17th Sept				
The infill panels are clear PVC no header PVC required & no base rails.				

Terms

These notes are used for customer terms or for transit documents.

The standard invoices, orders, etc. do not pick up this information but the forms can be customized and special reports can be created to capture this information if needed.

Note: if you use the same “terms” on all orders, it is best to pre-print them on the order form.

Order Notes	<input checked="" type="checkbox"/> Delivery Notes	<input checked="" type="checkbox"/> Shop Notes	<input checked="" type="checkbox"/> Terms	Private Notes
30% deposit (amt) to commence production, balance due 7 days from invoice date.				
Please pay into our Bank Account:- BSB No:- 062 668 Account No:-1234567-89				
CBA Bank, Molly Brown.				

Private Notes

These obscure notes may be the most valuable notes of all – despite the fact that they go nowhere.

They are good for “legal” notes (“On the 21st of some month, someone did something, etc.”), explanations of why a customer was dissatisfied, changes to make on future orders, a list of the people who worked on this order, your reasons for sending this purchase order to this vendor – instead of the usual one, etc.

Unlike the other notes, when these are written in the Customers Editor or Vendors Editor they do not transfer to orders or purchases. They are available in the Inventory Editor but, again, don't go anywhere – we have yet to find a reason why one would use private notes on inventory items.

✓ Order Notes	✓ Delivery Notes	Shop Notes	Terms	Private Notes
This order was a disaster!				
The customer kept changing specifications - even at the last minute.				
Joe and Mary did not communicate - we never did find out who was in charge.				

Item Notes

Order Notes on inventory items are a bit different. Instead of transferring to the large yellow notes field on orders or purchases (pictured on the first page of this chapter) they follow the inventory line item. In our sample order here there are four sets of inventory item notes – they have exclamation marks, “!”, in the Code column.

Code	Quantity	As Ordered	Description	Lock
NK	1	20x20x8'	White Canopy	
N	8	2x2	Metal Bases	
N	3	20'x8'	White Side Wall	
N	1	10'x8'	White Side Wall	
!			on sliders for exit	
N	400	Sq.ft.	Lighting	
!			Cans	
!			Extension Cords & 7 Ways	
N	10	8ft	Tables	
ND	2	Transit	Cabinet	
N	2	6 Burner	Oven w/10 gal tank	
!			3 racks ,regulator w/ hose	
N	2	Crates for	propane tanks	
N	2	Fire Extinguisher	w/Holder	
N	2	Trash Cans	w/liners	
ND	1	Scullery	Table	
!			w/3 water pans,3 sterno holders,1 trash	
!			can	

You add this kind of note to inventory items with the Inventory Editor pictured in a later chapter.

These notes can be edited on orders or purchases without changing the original note on the inventory item.

You can add notes above or below item descriptions manually.

In our sample we will add some notes above and below the 230 amp Gas welder on the first line.

Code	Quantity	2	As Ordered	Description	Lock
NI	1			Welder - Arc 230 amp Gas * 1-day min	
NI	1			Welder - Arc 300 amp Diesel * 1-day min	

First, make sure the Code field is showing the “#, Δ, !” columns instead of actual codes for line items, like “N, P, or S”. In the sample above it is showing the codes so we click on the Code button.

Explained another way: if the Codes button is highlighted (like the sample above) then click and unhighlight it (like the sample below).

# Δ !	Quantity	2	As Ordered	Description	Lock
# Δ !	1			Welder - Arc 230 amp Gas * 1-day min	
# Δ !	1			Welder - Arc 300 amp Diesel * 1-day min	
# Δ !					
# Δ !					

Next, click on the “!” on the line where you want to add the notes. In this sample we want to click on the “!” on line one. That will bring up the edit fields for item notes.

See the edit fields on the next page.

Click into either yellow field to add your note. Click on the Apply Notes button to transfer the note to the item on the order or purchase.

Billing Ac
 111 Colle
 111 Erro
 Should N
 Delivery
 1st Blank
 Do Not U

 Key Names
 Ordered
 Taken b
 Referred
 Client of

 E-mail

Header Notes (go above the item):

This note will go above the item.

Welder - Arc 230 amp Gas * 1-day min

This note will go below the item.

Code	Quantity	2	As Ordered	Description	Lock	Min	Ea/t
# Δ !	1			Welder - Arc 230 amp Gas * 1-day min	*	5	21.
# Δ !	1			Welder - Arc 300 amp Diesel * 1-day min	*	5	25.
# Δ !							
# Δ !							

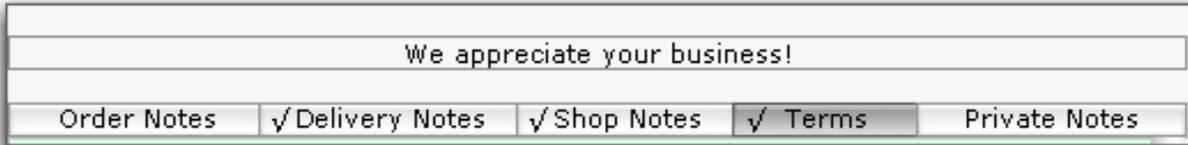
The lines on the order or purchase will be adjusted automatically to make room for the note.

Code	Quantity	2	As Ordered	Description	Lock
# Δ !				This note will go above the item.	
# Δ !	1			Welder - Arc 230 amp Gas * 1-day min	
# Δ !				This note will go below the item.	
# Δ !	1			Welder - Arc 300 amp Diesel * 1-day min	

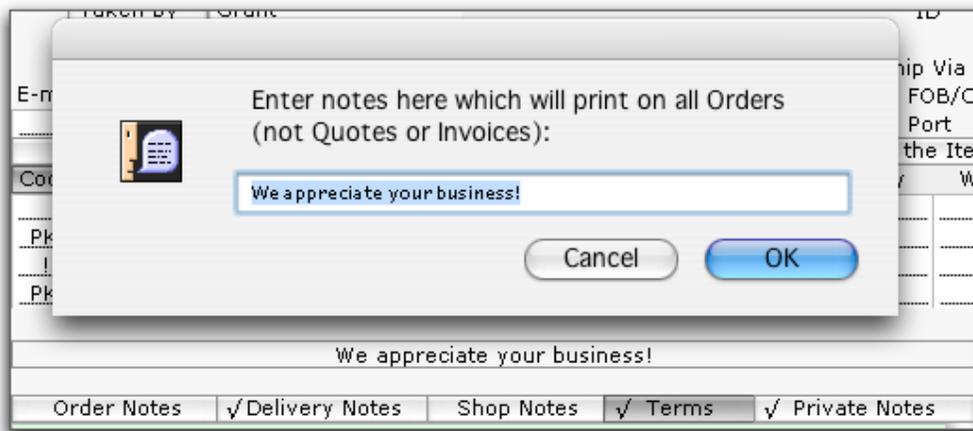
In our sample the notes were only one line. You can have multi-line notes, paragraphs – even paragraphs separated by blank lines.

General Notes

There is a general note field located above the tabbed notes. You might not have even noticed that this is a note.



Because it is designed to appear on all orders or purchases it is a little harder to edit than the notes described above. To edit it, hold down the Option key (on



most keyboards the Option key is located at the bottom of the keys near the Space Bar) and click on this field.

Type whatever short sentence you want into the box and click OK. Also click OK to keep the original text, clicking Cancel will empty this field on the Editor. Our customers use this general note field to apply the name of the person writing orders on this computer, and to announce special sales, services, or events. For example:

I appreciate your businesses, Mary
Try our new Super Spray Turbo Mistimizer
Remember to order your New Years favors early
Vote for Paul (just joking)

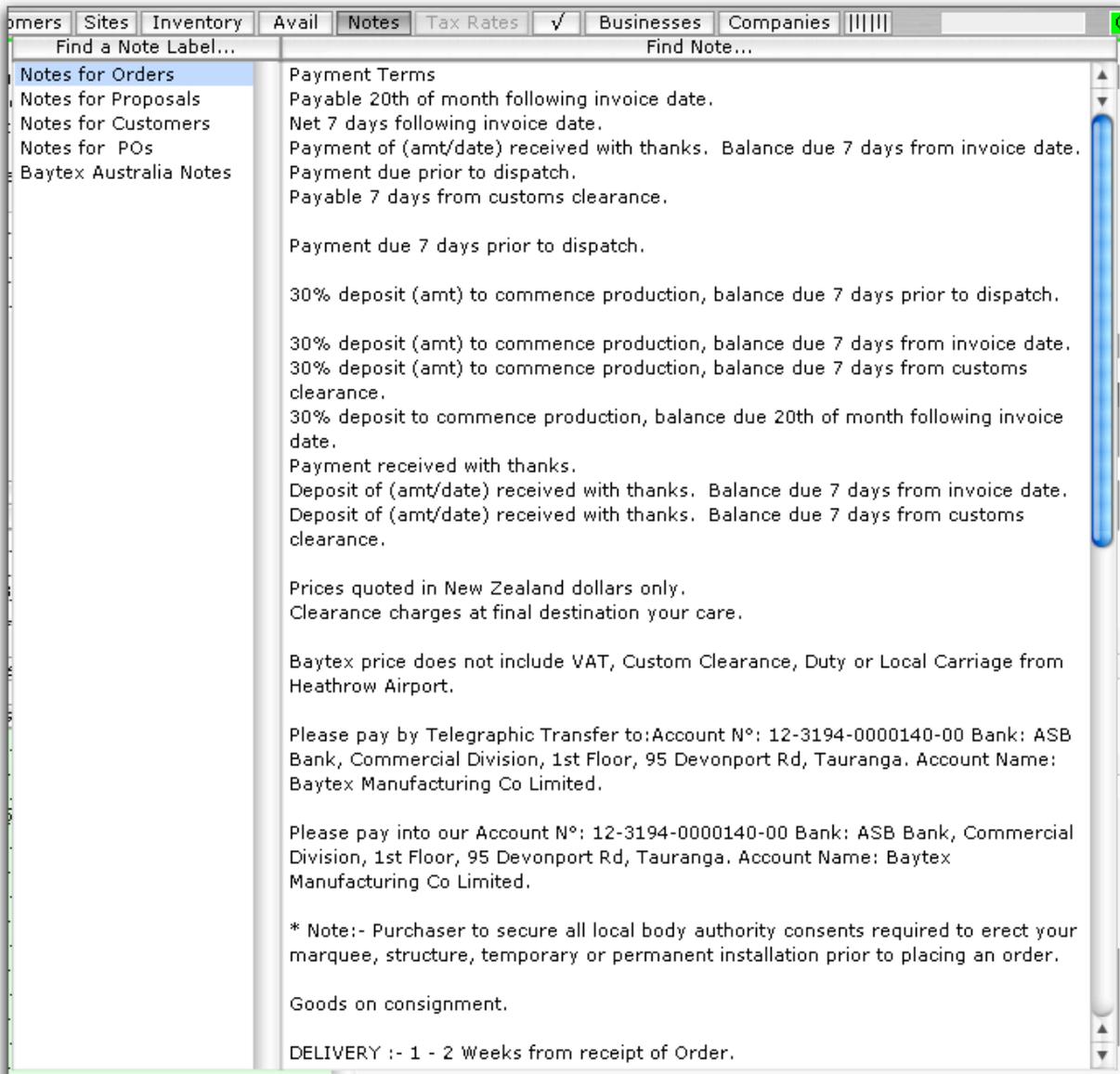
The bad news: When we send you a new Orders Editor this field will again say “We appreciate your businesses”. So, it must be updated with each new edition.

The good news/bad news: This note gets its flexibility by being unique to each computer. Thus, there is no way to change all general notes fields for a company at once.

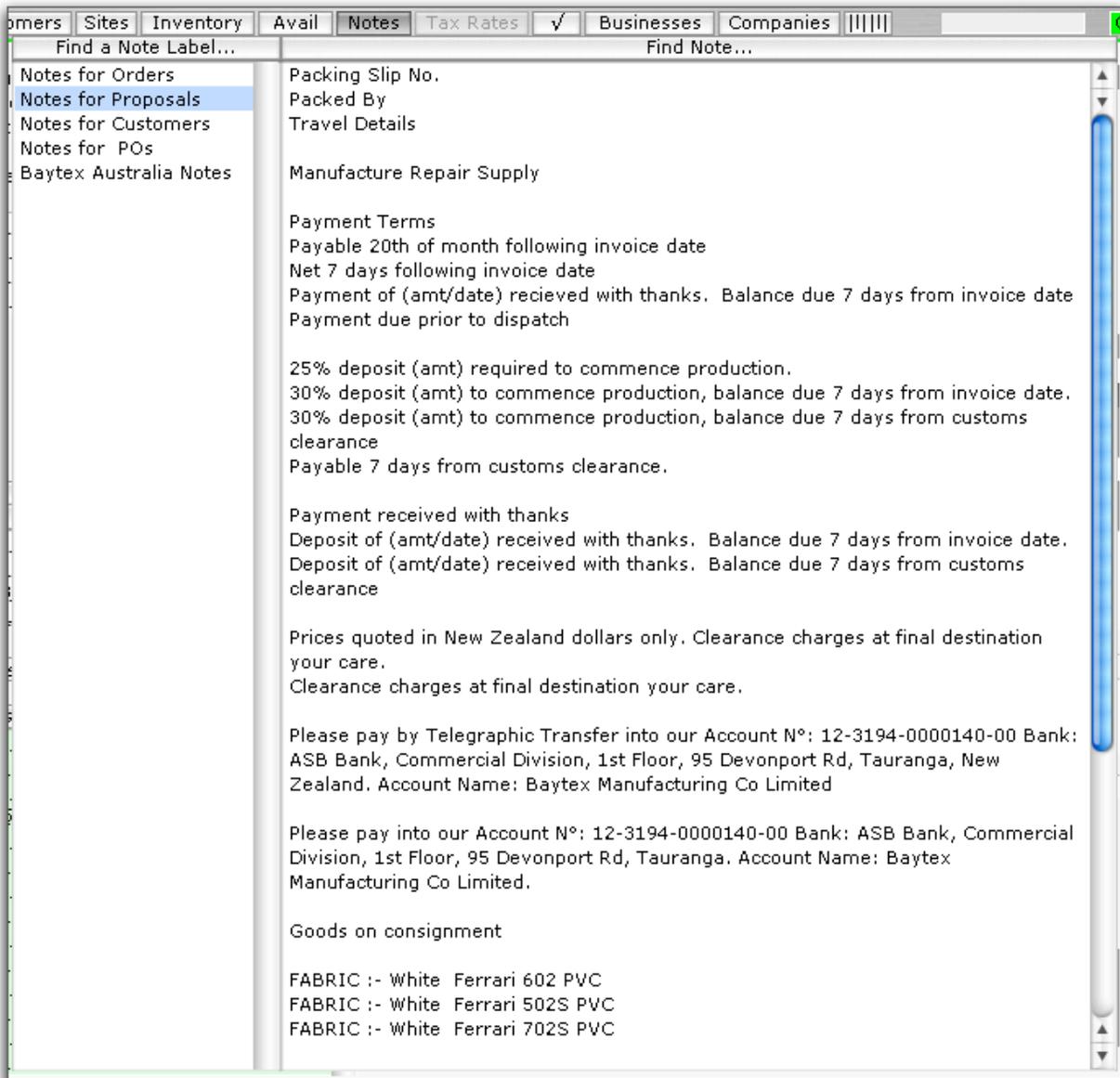
The Notes List

In addition to notes created in other programs and notes added manually as needed, you can enter notes from the notes list. This list is displayed by clicking on the Notes tab at the top of the screen.

First example:



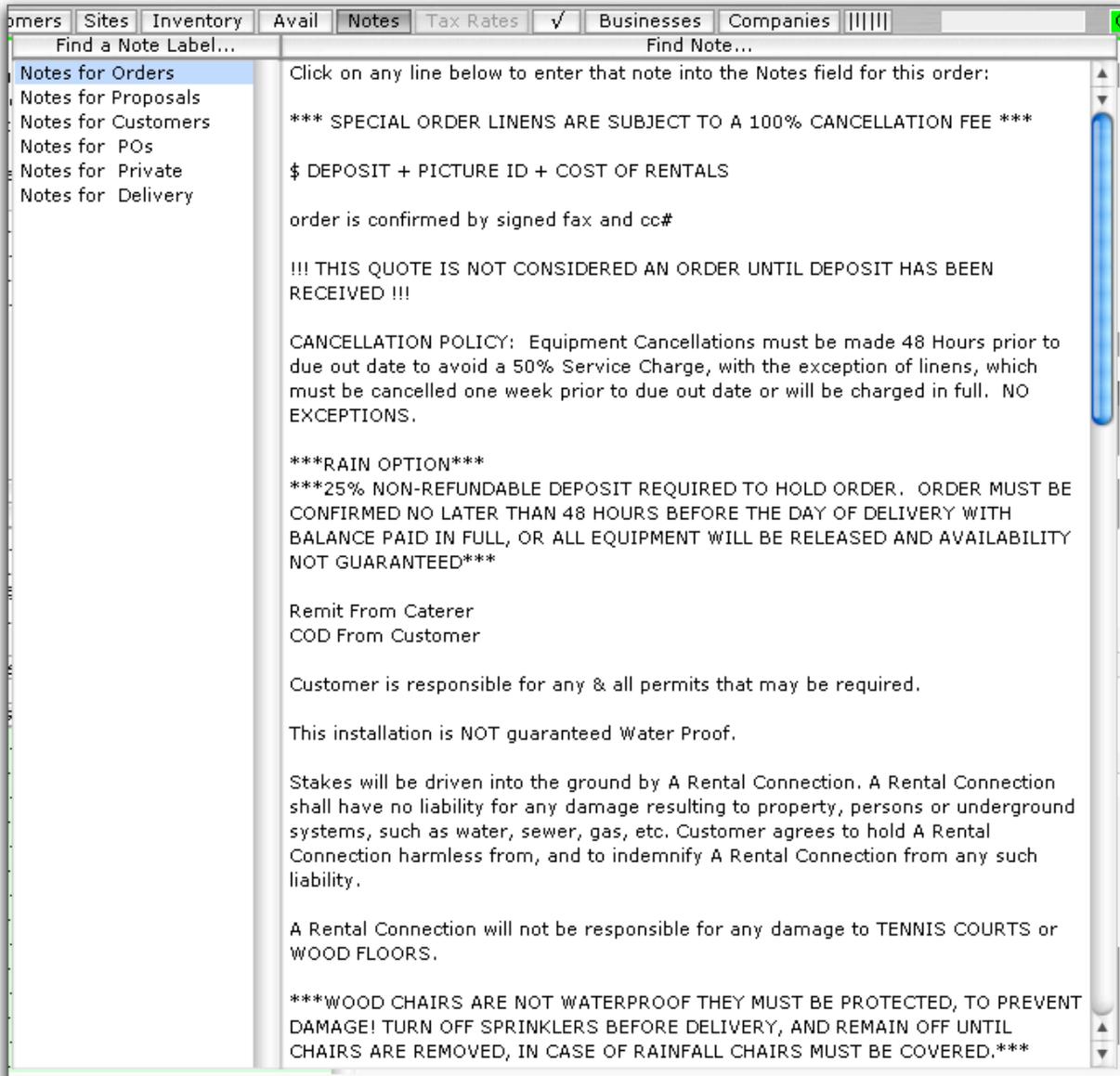
Here is a second example:



As you can see, diverse companies have diverse notes.

Not only can you change the notes themselves, (in the Notes Editor described below), you can add new note labels (different classes of notes, like the “Notes for Orders” or the “Notes for Purchases”) - in the left panel on the pictures above and below.

Here is a third example:



The notes are added to orders (and purchases) by clicking on them. An entire paragraph is transferred with each click. They can go into any of these note fields:

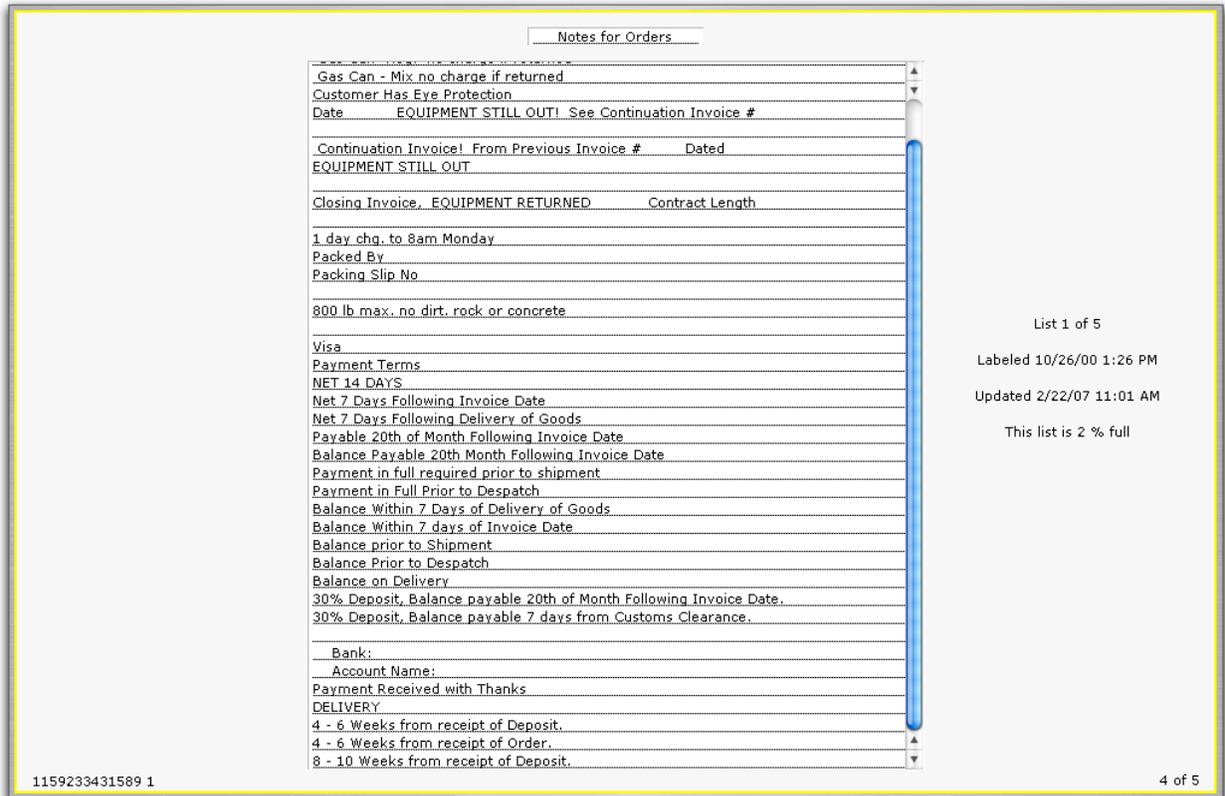


Using the Notes Editor

Set up a notes list with the Notes Editor. Go to it with the Navigator.

Make new notes lists with any of the usual new records commands, or select “New Record” from the Edit menu.

Type a name for the new list at the top of the screen:



The screenshot shows a window titled "Notes for Orders" with a list of notes. The notes are as follows:

- Gas Can - Mix no charge if returned
- Customer Has Eye Protection
- Date EQUIPMENT STILL OUT! See Continuation Invoice #
- Continuation Invoice! From Previous Invoice # Dated
- EQUIPMENT STILL OUT
- Closing Invoice, EQUIPMENT RETURNED Contract Length
- 1 day chg. to 8am Monday
- Packed By
- Packing Slip No.
- 800 lb max. no dirt, rock or concrete
- Visa
- Payment Terms
- NET 14 DAYS
- Net 7 Days Following Invoice Date
- Net 7 Days Following Delivery of Goods
- Payable 20th of Month Following Invoice Date
- Balance Payable 20th Month Following Invoice Date
- Payment in full required prior to shipment
- Payment in Full Prior to Despatch
- Balance Within 7 Days of Delivery of Goods
- Balance Within 7 days of Invoice Date
- Balance prior to Shipment
- Balance Prior to Despatch
- Balance on Delivery
- 30% Deposit, Balance payable 20th of Month Following Invoice Date.
- 30% Deposit, Balance payable 7 days from Customs Clearance.
- Bank:
- Account Name:
- Payment Received with Thanks
- DELIVERY
- 4 - 6 Weeks from receipt of Deposit.
- 4 - 6 Weeks from receipt of Order.
- 8 - 10 Weeks from receipt of Deposit.

At the bottom left of the window is the number "1159233431589 1". At the bottom right is "4 of 5".

On the right side of the window, there is a status area with the following text:

- List 1 of 5
- Labeled 10/26/00 1:26 PM
- Updated 2/22/07 11:01 AM
- This list is 2 % full

Write some notes.

Let the computer wrap the text, rather than using returns. Returns separate paragraphs and separate paragraphs must be clicked separately to go onto the notes fields in the order or purchase. You can have paragraphs which contain pages of text – it will all be applied to the order/purchase with a single click.

The width of the notes list in the Notes Editor is the same as the width of the notes fields on orders and purchases – so lines will almost always wrap at the same place on each of the Editors.

Notes after Dates

Most other business systems that use dates require you keep the dates separate from numbers and text.

Not Ahsomme.

For many years our customers have been adding brief notes to event, pickup and delivery dates. Just remember to put the note *after* the date – and be sure to leave a space between the date and the note.

Dates	Week 27, 2007
Needed	7/7/7 Surprise Party
Due Out	7/7/7 b4 noon
Alt Date	
Due In	7/7/7 after noon

Notes after Numbers

All of the numbers in the Phone Numbers and Alt. #s fields can have brief notes attached – for example, extension numbers.

Again, as with dates, put the number first, then note - also, leave a space between the number and the beginning of the note.

Phone Numbers	
Delivery	123-456 x789
Work	222-3456 Main #
Fax	222-3455 @ site
Home	123-8877 b4 10PM
Cell	
Alt.	222-3456 x 101 Mary
#s	222-3456 x 109 Jose

Notes after Names

After putting a name in the Ordered by, Referred by, Taken by, or Client of fields, you can add a note manually. In the sample you notice Bertha took the order. Then PL, NZ, and OE also talked with the customer regarding the order.

There is room for at least five sets of initials. Some companies set up the Taken by popup list to also list people with just their initials.

Key Names	
Ordered By	Kirk
Taken by	Bertha, PL, NZ, OE
Referred by	Performance Plus
Client of	Joe - no commission

Notes as Inventory Items

Some companies put “header” notes into the inventory – as inventory items:

*** Cook tent ***

*** Reception tent ***

*** Ceremony tent ***

*** Banquet tent ***

**** Crew tent ****

*** Estimate Only, Confirmed after Deposit ***

*** Not guaranteed waterproof or rain proof ***

-- Special “no refund” pricing --

!!!! One time only, special offer, will not be repeated !!!!

1. This is the first thing
2. This is the second thing
3. This is the third thing

Note: the following are special order/custom-made items:

Alert: the following equipment runs on diesel, not gasoline:

These are used to label sections of an order.

They are put into the inventory so that they will go into the item section of the order, instead of the notes area of the order.

The asterisks (“*”) shown in notes above are optional. They help separate inventory “notes” from inventory items. They make it easier for you to read your inventory and they make it easier for customers to read your orders. If you are using asterisks, we recommend separating them from the note, for easier reading:

Important Note

*** Important Note ***

Delivery Charges as Inventory Items

While not exactly “notes”, this is probably the best place to discuss this. Some of our customers enter the delivery and installation charges as inventory items. Doing so puts the charge into the main order list – instead of in the Delivery or Installation fields and it allows the Yield program to calculate how much revenue you have received from each delivery area. If this is important to you, feel free to use it. For most companies it is not necessary. Note: setup your delivery or installation charges one way or the other, don't try to mix delivery charges in the Delivery Charges with delivery charges in the inventory.

Intermediate Topics

Review the Quick Lists to personalize your system for your business.

Locate some valuable Long Lists.

Discover “Duplicate”, “Reproduce” and other powerful commands.

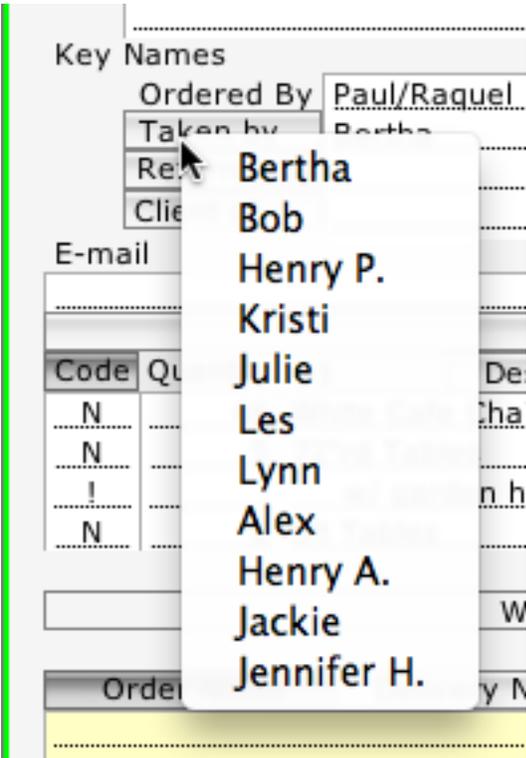
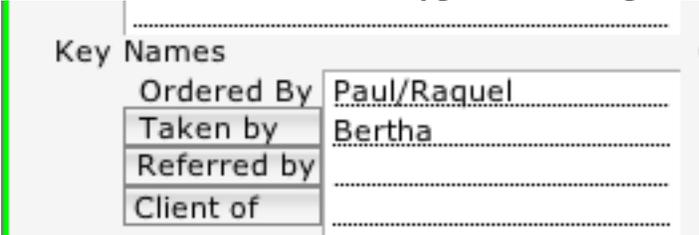
See other Editors and other Lists.

More Editor Tricks

After so many visits to the Orders Editor in this Guidebook, you might wonder if there is anything more to know. Yes, there is. While you can write orders with the knowledge gained from the previous chapters, there are still a few things to help write them more easily. And, as always, what you learn about the Orders Editor applies to the other Editors, as well.

Quick Lists

Scattered over the Orders Editor are some popup fields that we call “Quick Lists”. These usually provide some simple choices so you can “point and click” rather than “remember and type. An example is the Key Names Quick List:



Don't miss the Quick Lists for Delivery, Installation, and Tax:

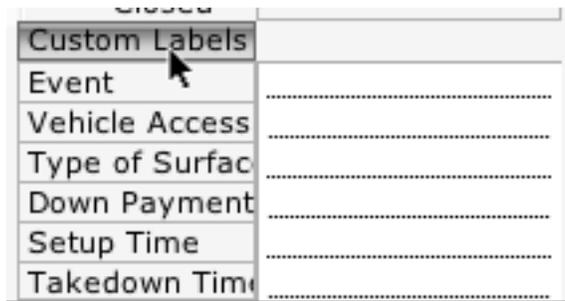
Delivery	
Install+Setup	0.00
2 % WCSC	0.00
Subtotal	0.00
8.75 % Tax	0.00

Custom “Quick List”

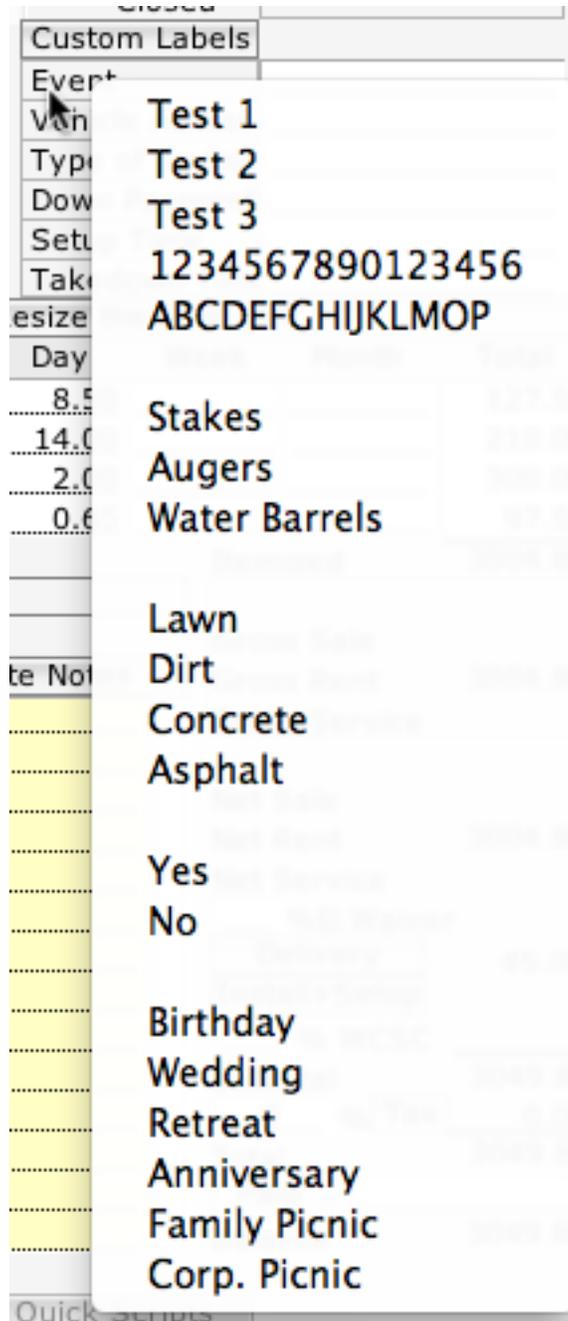
A special “Quick List” helps you use custom labels and custom popup menus. These are located in the center of the screen:



The master Orders Editor screen has no custom labels (it is shipped empty). Clicking on the Custom Labels button will enter any custom labels setup for your company, if none have been setup, clicking will enter the default custom labels:



Clicking on any line in the labels like (clicking on “Event” in our sample above, for instance) will show a list of all choices, for all labels - see the next page:

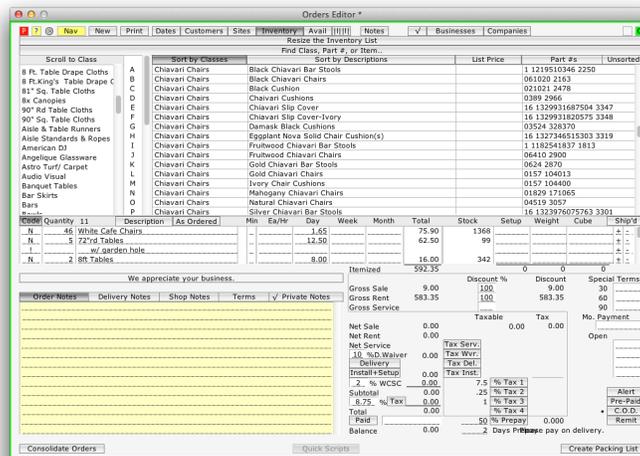


Whichever choice you make will go next to the label you clicked. For example, we clicked on “Event”; if you choose “Wedding” (or even “Concrete”) it will go to the right of “Event”.

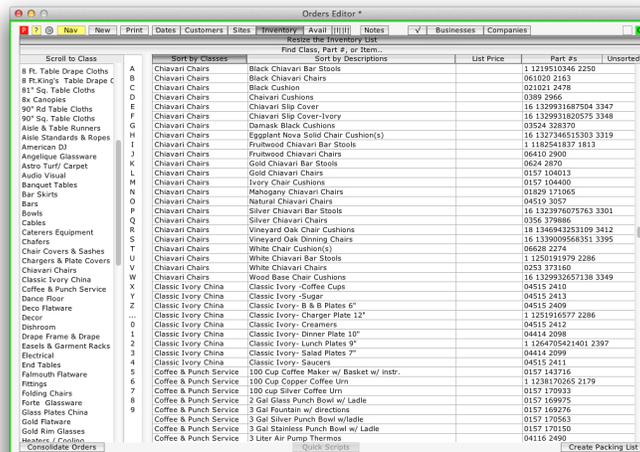
Long Lists

Like the Quick Lists, these hide in plain sight. They are lists that come in two sizes. The Inventory Window we worked with previously is a good example.

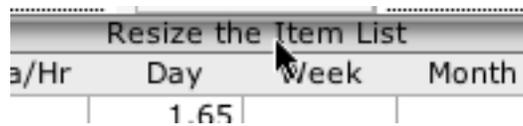
Compact Inventory Window:



Tall Inventory Window:



Another Long List is toggled with the Resize Item List button, in the middle of the screen on Orders and Purchases Editors:



Order, Quote, Void, etc.

You have probably already seen the button for selecting order status,



but what do all of the choices mean?

Here is a quick explanation:

Queries are “mini quotes”, they are written but incomplete, no customer, no phone number, etc.

Estimates are “informal quotes”, there is no commitment to furnish the goods as estimated.

A formal quote is a commitment to furnish specific goods or services at a specific time, for a specific amount. Quotes have a Valid Until date - after which they are void.

Deposits are memos. They are for the benefit of the customer who wants a record of his/her deposit.

Orders are confirmed deliveries or pickups.

Invoices are completed Orders. They have been shipped (or, in the case of rental, picked-up) - there will be no more changes. Accounting can close the order.

FX Currency are memo orders in a different currency. The order may be written in the seller’s currency, the FX Currency would be written in the buyer’s.

Warranties are service records - usually no charge.

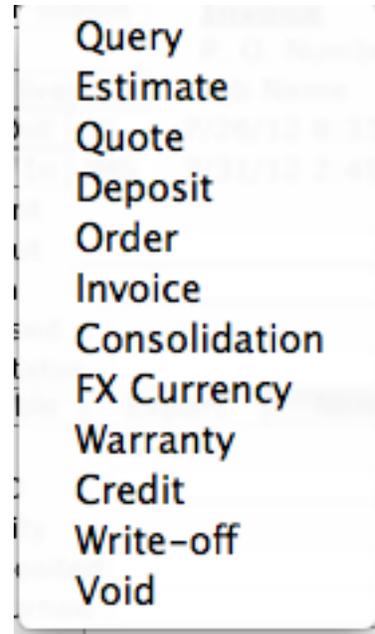
Credits are for money returned - a reduction in the amount of the order.

Write-offs are for open orders that will never be collected.

Voids are orders that were canceled - never delivered.

Note: most delivery and financial programs in the system only pickup information on Orders and Invoices.

Also note: these order status labels do not affect printing, You can print a Quote as an Order; an Order as an Invoice, an Estimate as a Quote, etc.



Duplicate & Reproduce

Sometimes you want to copy an old record (inventory item, purchase, sale, rental, or customer). Seldom will you want an exact copy; inventory items need a different name, payments must be dropped from orders and purchases. The Ahsomme system has two ways of making these kinds of copies. The Duplicate and Reproduce commands are located in the Edit menu on the main menubar.

Duplicate is used for making an “almost” exact copy (all vendors at a fair).

Reproduce makes an “almost” new record (wedding from two years ago).

	Duplicate	Reproduce
	(Equipment Rental Orders. Inventory, & Purchases)	(Party Rental Orders)
Record ID	New ID	New ID
Series #	Adds .001 to existing #	Uses next Series #
Labeled	“Duplicate”	“Reproduction”
Notes	Keeps original notes in original places	Puts “Original Notes: Order Notes: Delivery Notes: Etc. into Private Notes
Discounts	Are retained	Are retained
Payments	Deleted	Deleted
Other		Asks “Update Tax Rates?” Asks “Recalculate with current prices and Descriptions?” Answers “Delivery & Installation have not been recalculated.”

Command Keys

In addition to Duplicate and Reproduce, there are other helpful commands on the menubar. These include: Cut, Copy, Paste, New, and Find. They are all on the Edit menu. All of these have Command keys, that's the symbol in front of the letter, for example, for New, hold down the Command key while typing N: ⌘N

Note: on most keyboards the Command key is located next to the Space bar and the bottom of the keyboard and is labeled with the “propeller” shown above, on some keyboards the word “Command” is spelled out, on others you need to use the Control key.



Undo

Undo will generally undo small things, like reversing the most recent changes in a field. It will not un-print, or un-calculate.

Cut, Copy, Paste

Cut removes the selection and copies it to the clipboard.

Copy leaves the selection and copies it to the clipboard.

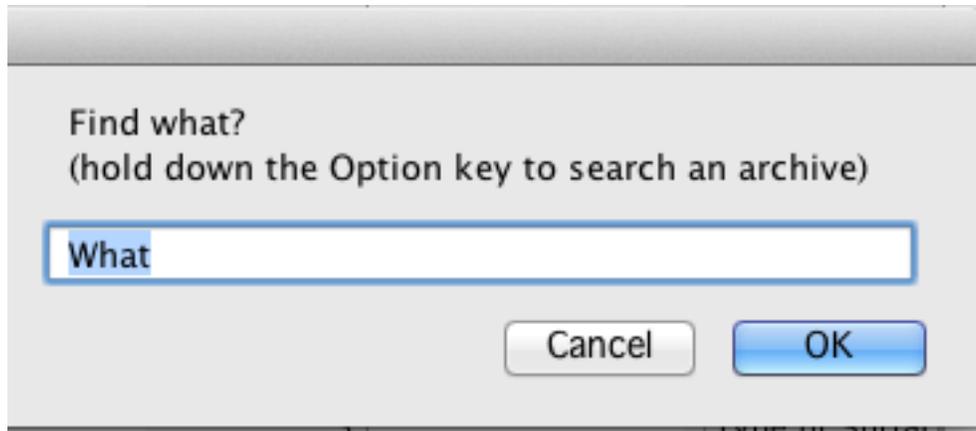
Paste puts cut or copied items into the selected area (usually a field).

New Record

New Record creates a new record in the current Editor - same as selecting New from the Navigator or clicking the New button at the top left of an Editor.

Find

Find will search for a record that has the text you have entered.



Find is not as helpful as filtering in the Navigator - because Find will only show one record at a time and the record can have any text that even remotely matches the search text. It is especially bad at finding names if there is more than one match in the database. One situation where it “is” helpful is finding an Order or Purchase where you know the order number.

Copy Bill to For and Pay to From



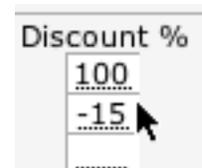
Don't forget the little “V” that copies information to the field below.

There is one on the Orders Editor and the Purchases Editor - using it is much handier than copying and pasting the addresses.

Discounts

There are two tricks with discounts:

1. 100% discounts (for employees, for instance)
2. Negative discounts (can be used to put a surcharge on an order - for late payments, for instance)



Both of these can be setup on any customer record, as well as being entered directly on an order.

The Other Editors

We have used the Orders Editor for our samples because it is used most frequently by most Ahsomme Users. There are other Editors for other databases. They each make a cameo appearance below.

Note: some of these Editors may be stored in the Admin folder and not available to all users. If the user's computer does not have an Admin folder then those Editors will not appear in the Navigator's Lists & Programs list.

Contacts Editor

Contacts Editor *

Nav New Print

Action Items Relationships Checklist Selected

Name & Main Address (for Billing) Paul Looney
SIMPLE SOLUTIONS
113 West Commercial St
San Dimas, CA 91773

Delivery #
Work # 909-305-5550
FAX 909-305-2560
Home #
Cell 951-545-8885
Alt customPhoneHeader
#s

Created Modified 3/29/88

Alternate Address (Site, Location or Delivery)

Email
URL
Category
Greeting on
Dear Paul at

Review Recalls
Recall in Months
Weeks
Days

Tax ID
Contact
Contact 2
Contact 3
Client of

Order Notes Chronological Notes Priority Notes

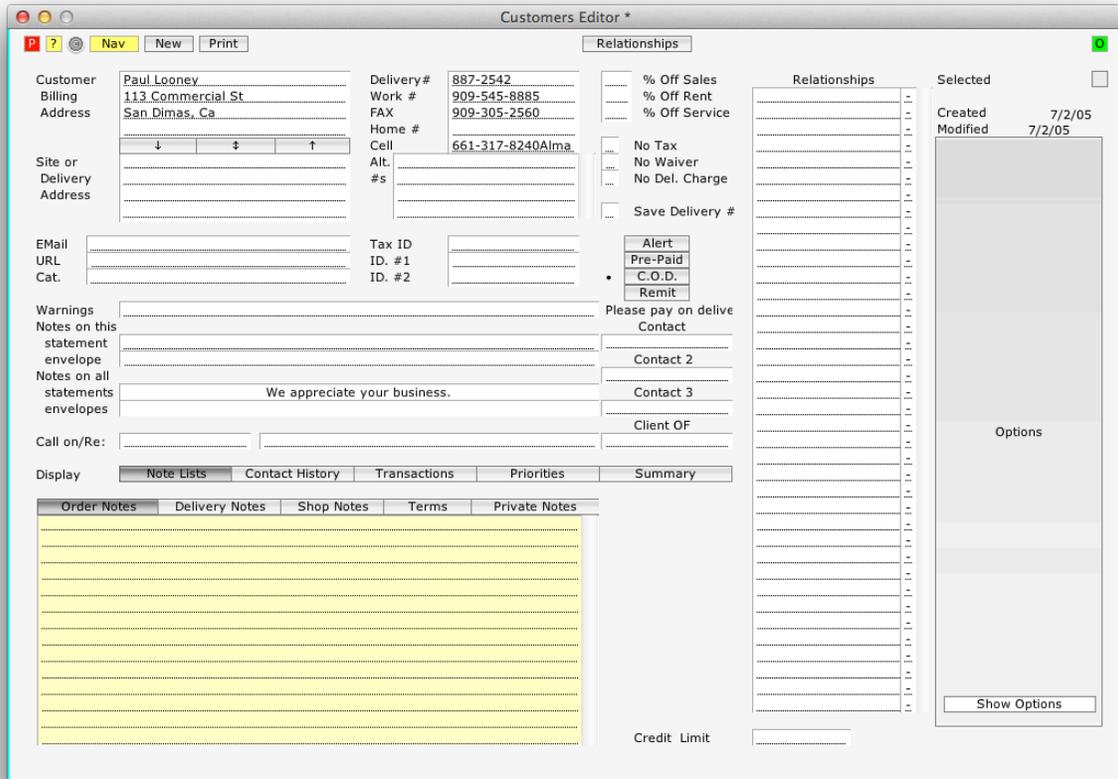
Inventor, tinkerer, writer, scientist, philosopher, businessman.
Creator of this program.
Creator of numerous other tools for business and personal use.
Offers experienced consulting services. Call for quote.
Special software programs available on request. Call for quote.
Hope you enjoy this program!

Your source for powerful, practical business systems.

Notes on this envelope
Notes on all envelopes

The Customers database is for customer records - used with Orders. The Vendors database is for vendor records - used with Purchases. Contacts database is used for everything else; employees, prospects, family, friends, suppliers that don't need a Vendor record, etc.

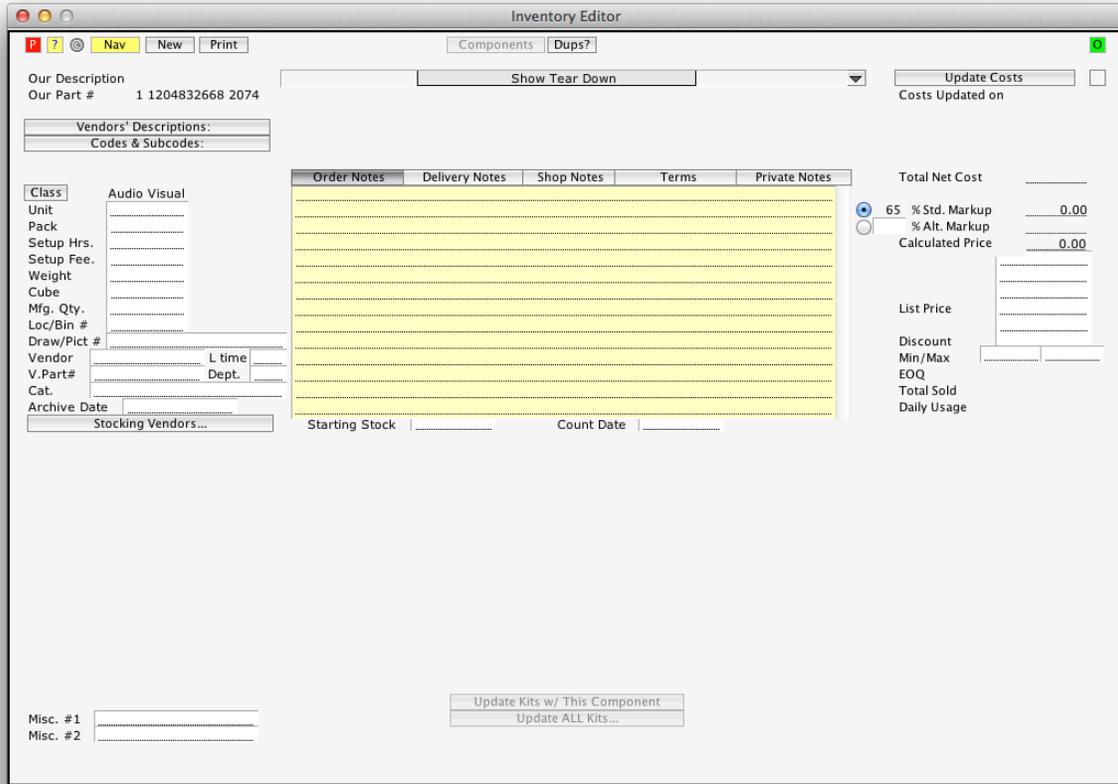
Customers Editor



The Customers Editor is almost identical to the Contacts (you can even move records for prospects, created in Contacts to Customers.) The main difference is on the right side of the Customers Editor screen where there are some locked setup settings for running statements.

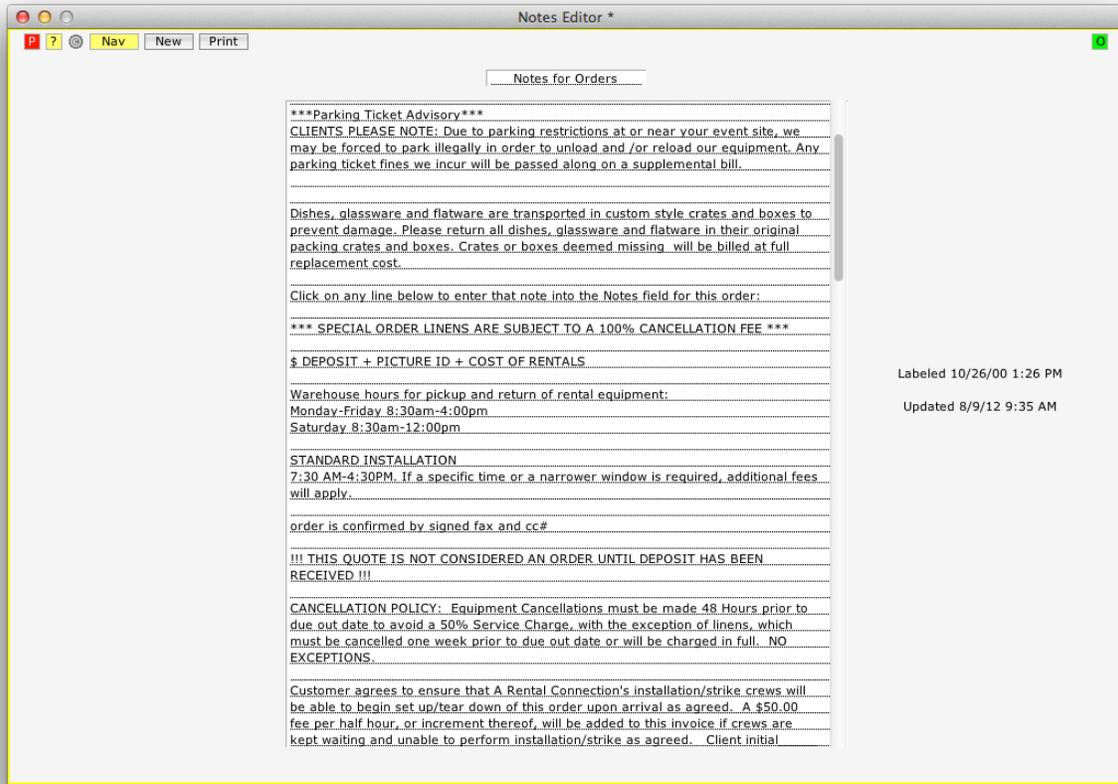
The Customers Editor is the only place where you can set a credit limit for a customer. Thus only users with a Customers Editor can set credit limits. All other functions of the Customers Editor can be accessed from the Customers window on the Orders Editor, described previously.

Inventory Editor



The Inventory Editor and its companion, the Inventory Organizer, are covered in the Administrator Guidebook.

Notes Editor



The Notes database has pre-written notes for Orders and Purchases.

Purchases Editor

Purchases Editor

Nav New Print Classes Vendors Setup Inventory Notes

Pay Pantech Metal Fab LLC Vendor ID. Date Created 8/18/11 8:41 AM Order Status **Order** 600900
 New 30877 S. Arrow Court Phone Numbers Needed 9/5/11 Job # 607033
 Edit Canby, OR 97013 Delivery Ordered 8/18/11 T Delivery
 V Work 503-651-3828 Due In
 FAX
 Home In Service
 Cell 503-320-5810 Returned
 Modified 9/7/11 2:50 PM
 #s Key Names
 Ordered by Sean Newbury
 Taken By Paul
 Referred By
 Rep./Dist.
 Approved by

From Pantech Metal Fab LLC
 30877 S. Arrow Court
 Canby, OR 97013

Ship to The SEC Group
 26277 SW 95th Ave
 Wilsonville, OR 97070
 Suite 404 / Bay 14

Customer #
 Invoice #
 Inv. Date

Open
 Email: panic313@gmail.com
 URL:

Code	Class	1	Ordered	Unit	Pack	Show Full Description	Vendor's #	Gross Cost	%Off	Net Cost	Total	Our #
# Δ !	M: MAXI TOOLS		16			Stake Puller with Extendable Handle, Extra				168.00	2688.00	1262215806 155 +/-
# Δ !												+/-
# Δ !												+/-
# Δ !												+/-

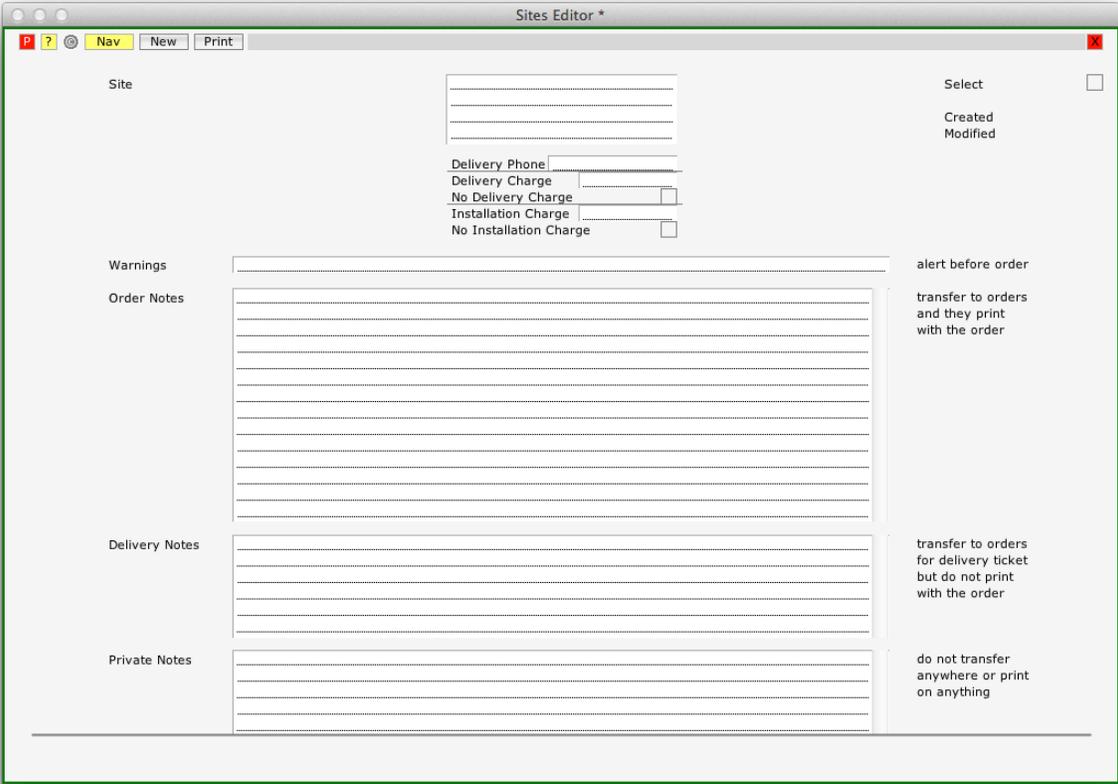
Itemized 2688.00
 Discount % Discount 0.00
 Gross Purchase 2688.00
 Gross Rent
 Gross Service
 Taxed
 Net Purchase 2688.00 2688.00 0.00
 Net Rent
 Net Service Tax S
 %D.Waiver Tax W
 Delivery Tax D
 Installation Tax I
 % WCSC % Tax 1
 Subtotal 2688.00 % Tax 2
 0 %Tax 0.00 % Tax 3
 Total 2688.00 % Tax 4
 Paid
 Balance 2688.00

Order Notes Private Notes
 ✓ Paul Nicholson - Owner
 • Please provide receipt confirmation of this PO and communicate ANY discrepancies with our purchaser.
 • Please reference this PO number on your billing information.
 • Expense Acct: Maximizer Product Expense
 test
 • PO Receipt Confirmed By:
 • Received By: 555 HELLO WORLD 555
 Paul Nicholson - Owner

Update Costs & Prices

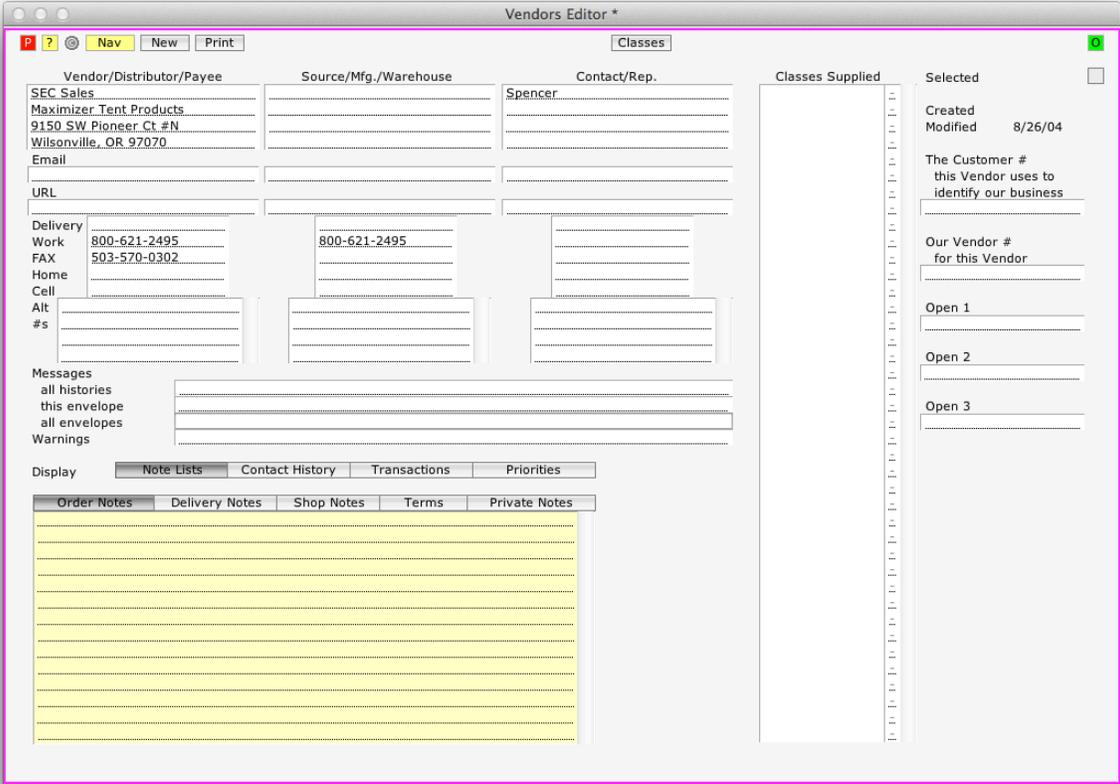
The Purchases Editor is the opposite of the Orders Editor. The OE is for receivables, the PE is for payables. They work almost identically.

Sites Editor



The Sites Editor is used with the Orders Editor. Sites information goes into the For field on orders.

Vendors Editor



The Vendors Editor is almost identical to the Customers Editor. It is used with Purchases.

The Other Lists

The most important and useful list in the Ahsomme system is the Navigator. It can display almost any information in any database in any order desired. Using the Navigator to make custom lists is covered in the Ahsomme Administrator Guidebook. There are other powerful List Programs designed for special tasks. Here they get a cameo appearance. You will immediately notice how they build on what you have already learned from using the Navigator - for instance, many of the programs described below even look almost identical to the Navigator.

With your knowledge of the Navigator from prior chapters, and a little assistance from Object Help, you should be able to run any of the programs in this chapter without further instructions.

One thing that may not be obvious, you can usually click on a line in any of these List Programs to open that record in its Editor.

Items Available by Date

This wide window is split across two pages. Here is the left side:

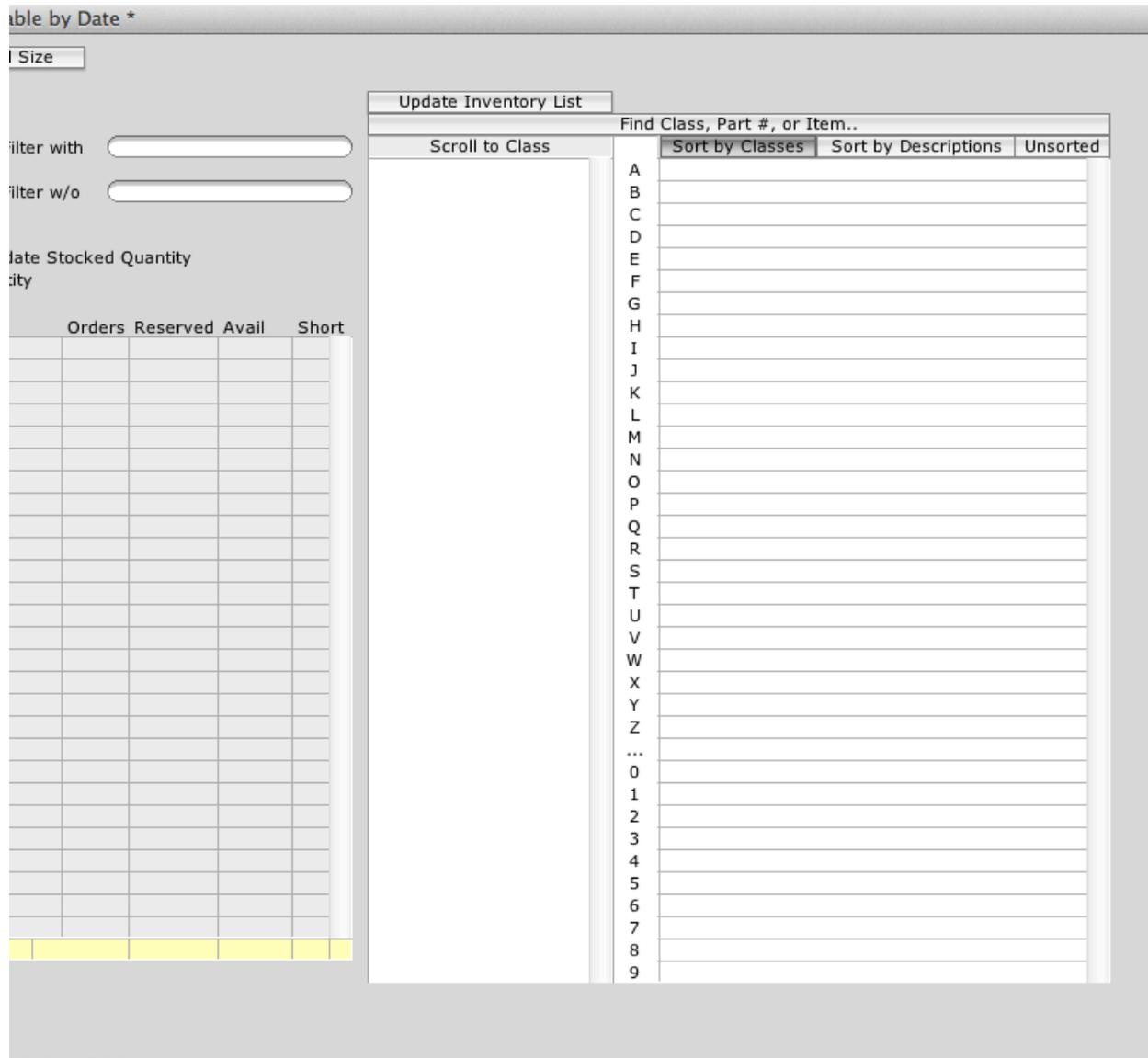
The screenshot shows a software window titled "Items Available by Date". The window has a standard Mac OS-style title bar with red, yellow, and green buttons. Below the title bar, there are several control elements:

- A "Nav" button.
- A "Full" button.
- A "Update List" button (highlighted in yellow).
- Buttons for "Copy List" and "Print List".
- A "Time Update" checkbox.
- A date range selector with a "to" label and a text input field.
- A list of radio buttons for filtering: "Include Archived Orders", "Orders w/ Item" (selected), "All Orders Out", "Orders Only" (selected), "Orders and Quotes", "Orders and Invoices", and "Check Kit Components".
- A "Always Update Stocked Quantities" checkbox.
- A "Prior Orders Date" label.

The main area of the window is a table with the following columns: "Date Needed", "O", "Order #", "For", "Due Out", "Due In", and "Reserved". The table is currently empty, with a yellow highlight at the bottom row. At the bottom of the window, there are two labels: "Updated" and "Records".

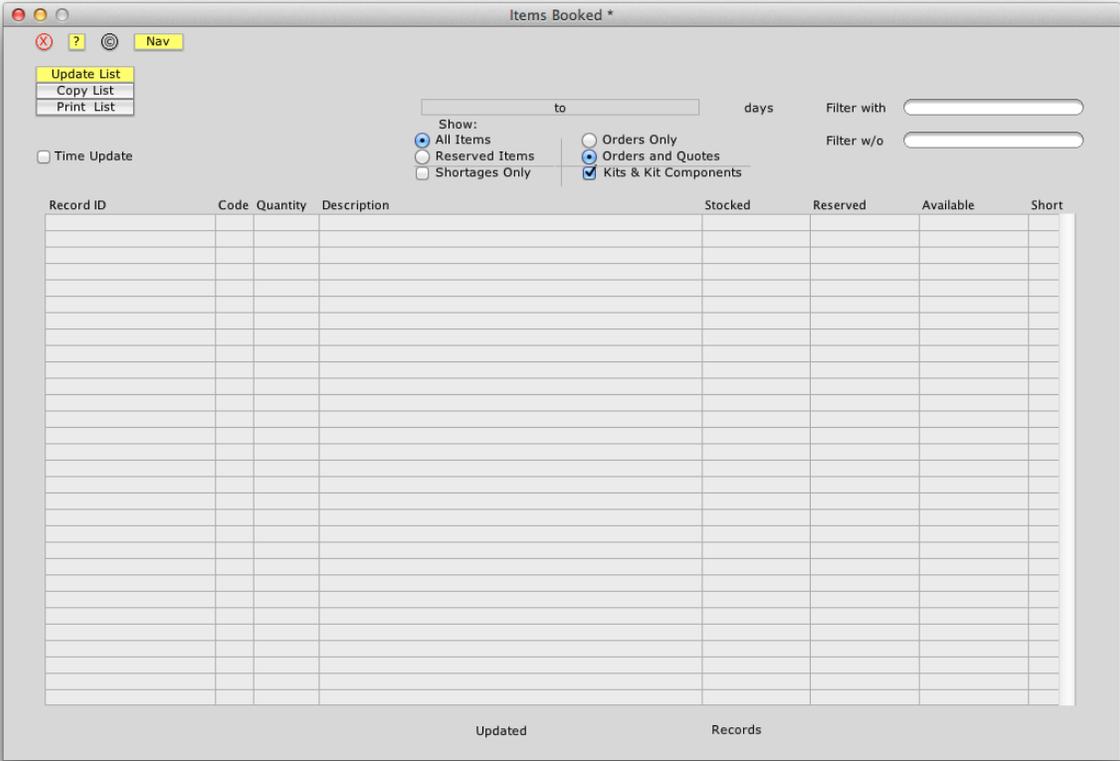
Choose a date range to review (click where the “ to “ is in the picture above), then choose an item to review - in the panel on the right side.

and here is the right:



Here in the right panel you can click on any inventory item in the list to review its activity for the date range selected in the left panel. The Classes and the alphas work the same as they did in the Inventory window on the Orders Editor.

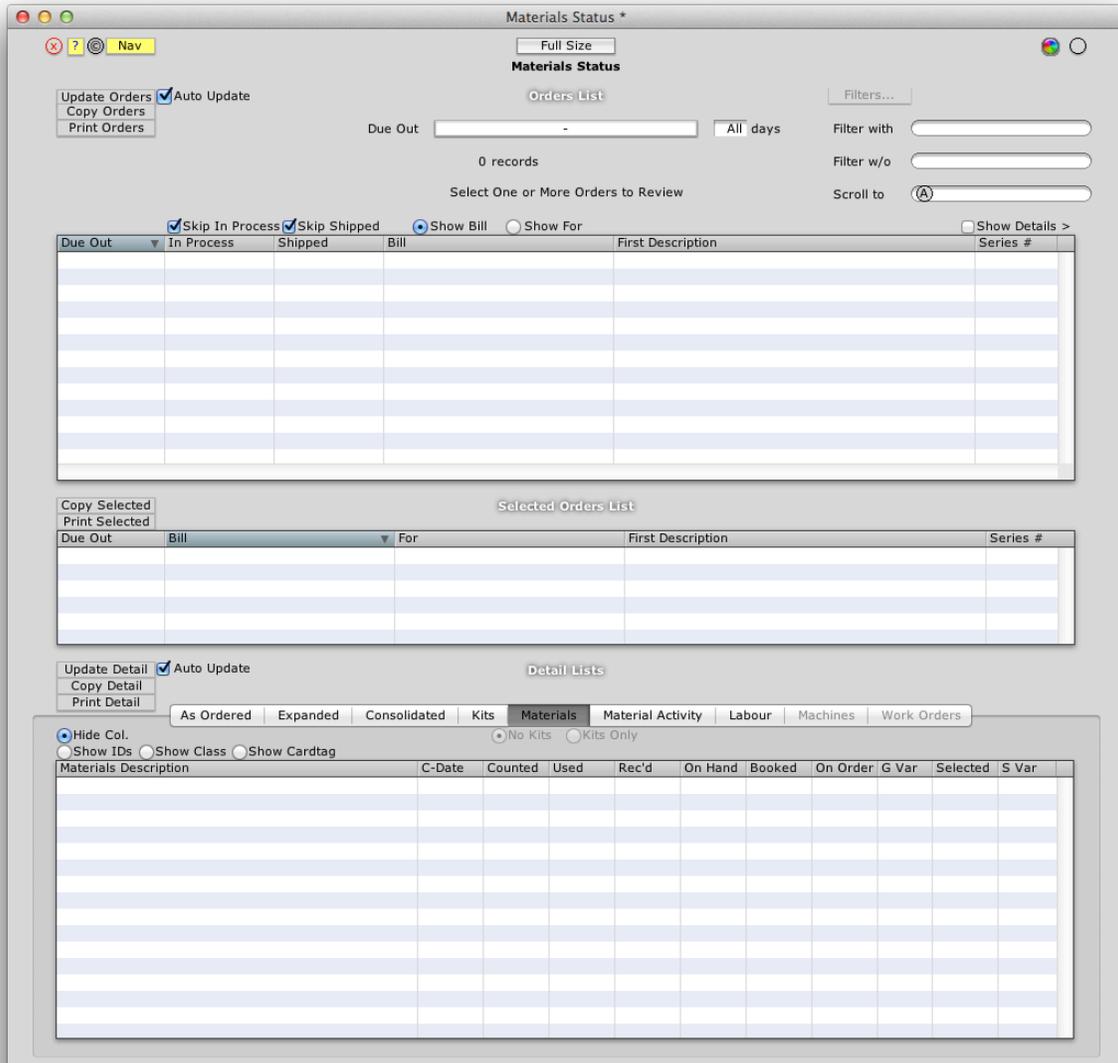
Items Booked



Many of these List Programs are linked.

This is a good example. Click on a line here in the Items Booked. That will take you to the Items Available by Date (pre-loaded with the data for the item you clicked). Then click on a line in the Items Available by Date and it will open the Orders Editor, showing all of that order.

Materials Status



The twin of Production Status (pictured later), shows if there is enough material available to begin manufacturing an order.

Orders Out Setup

Orders Out Setup

Dates

This report lists deliveries/pickups from
Orders and Invoices

Report Template

Orders Out Detail.arp

Select Template...

Select By

Date Due Out
 Date Due In
 Checked Records

Selection Details

Start Date: 12/12/12
End Date: 12/12/12

Uncheck records when finished

Order Type

Deliver
 Will Call

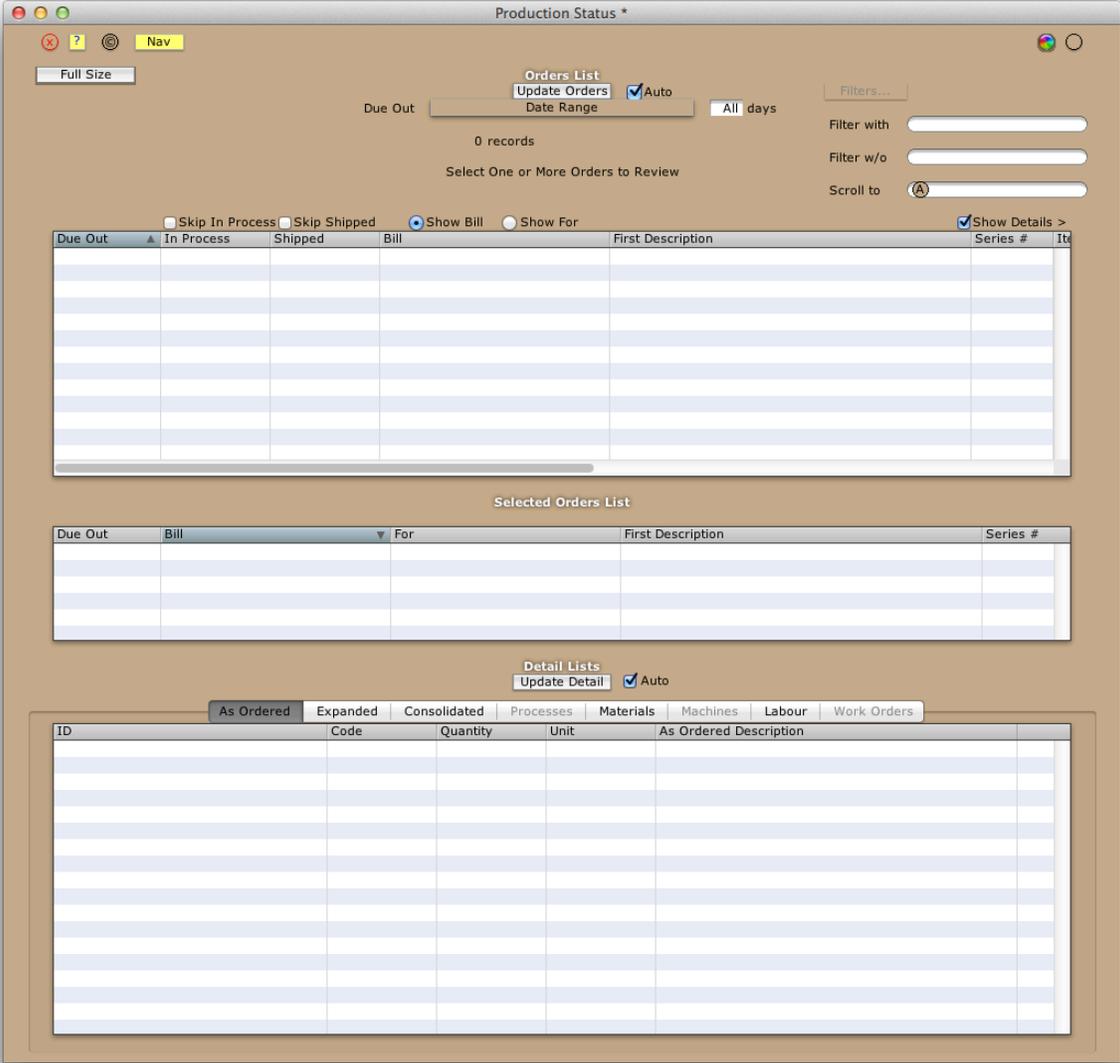
Report Options

Start New Page: For Each Order
 For Each Day
 Never

Generate Report

Use this to create the daily load lists.

Production Status



The status of everything being manufactured. Companion to the Materials Status. Can generate Work Orders (not covered), if needed.

Postscript

If you have marched through all the chapters of this Guidebook, from “Hans and Otto” through “Other List Programs”, practicing along the way, you can rightfully call yourself an Ahsomme Power User.

Congratulations!

We sincerely hope that your knowledge will help you for decades to come.

Although we are celebrating the 25th Anniversary of this business system, we expect it to continue to grow and improve. We welcome suggestions, insight, critique, and advice from Power Users, like you, to make it better for yourself and future users.

Most User Guidebook readers will have learned all they need (or want?) from this book. A few will continue with the second book in the Guidebook trilogy, the Administrator Guidebook, which tells how to setup and customize your Ahsomme system. We hope that a few of our readers will even graduate to the final book, the SS C/S Architecture Reference, which describes programming of the under-lying client/server databases used by Ahsomme.

Wherever you decide to exit, we hope it has been an interesting journey. Please let us know if there is any way we could have made it better for you.

By the way... As you were reading did you wonder if there was some logic to the colors used throughout the system? There is:

Red is for all payable (purchase) programs

Green is for receivables (sales and rental orders)

Blue is for contacts

Teal (blue of contacts and green of orders) is for customers

Magenta (blue of contacts and red of purchases) is for vendors

Grey is for inventory programs (used by both payables and receivables)

Brown is for operations and manufacturing

Gold is used on accounting and financial programs

Light yellow is the default for the Navigator

Bright yellow is used for the Notes program and order notes on all Editors

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In emergencies call
951-545-8885